

Local Market Update through April 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

+ 1.0%

Year-Over-Year Change in
New Listings

+ 30.2%

Year-Over-Year Change in
Closed Sales

+ 3.6%

One-Year Change in
Median Sales Price*

Last 3 Months

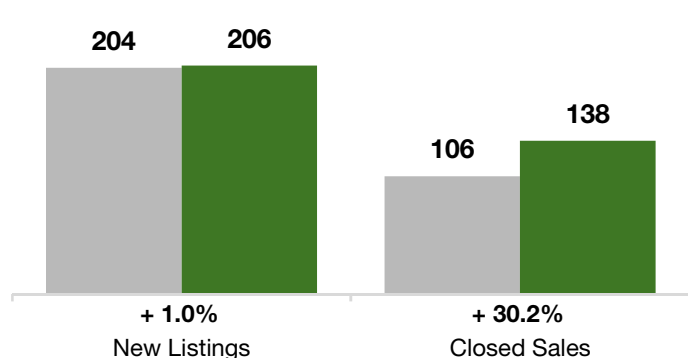
Year to Date

| | Thru 4-2016 | Thru 4-2017 | + / - | Thru 4-2016 | Thru 4-2017 | + / - |
|--|-------------|------------------|---------|-------------|------------------|---------|
| New Listings | 204 | 206 | + 1.0% | 267 | 259 | - 3.0% |
| Pending Sales | 117 | 141 | + 20.5% | 153 | 195 | + 27.5% |
| Closed Sales | 106 | 138 | + 30.2% | 134 | 184 | + 37.3% |
| Lowest Sale Price* | \$109,000 | \$114,960 | + 5.5% | \$109,000 | \$114,960 | + 5.5% |
| Median Sales Price* | \$347,500 | \$360,000 | + 3.6% | \$350,000 | \$363,500 | + 3.9% |
| Highest Sale Price* | \$865,000 | \$775,000 | - 10.4% | \$865,000 | \$775,000 | - 10.4% |
| Percent of Original List Price Received* | 93.6% | 96.7% | + 3.4% | 93.6% | 97.3% | + 4.0% |
| Inventory of Homes for Sale | 304 | 184 | - 39.5% | -- | -- | -- |
| Months Supply of Inventory | 7.8 | 3.7 | - 52.7% | -- | -- | -- |

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

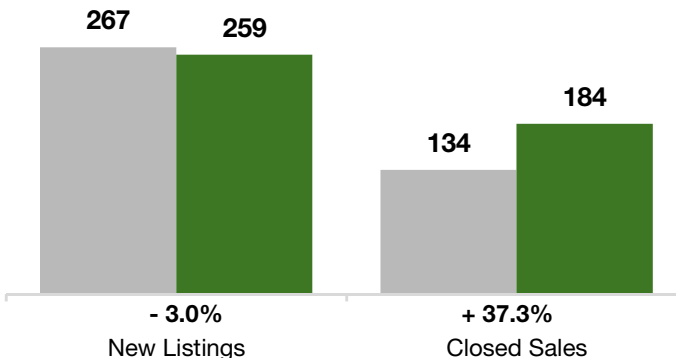
Last 3 Months

■ Thru 4-2016
■ Thru 4-2017

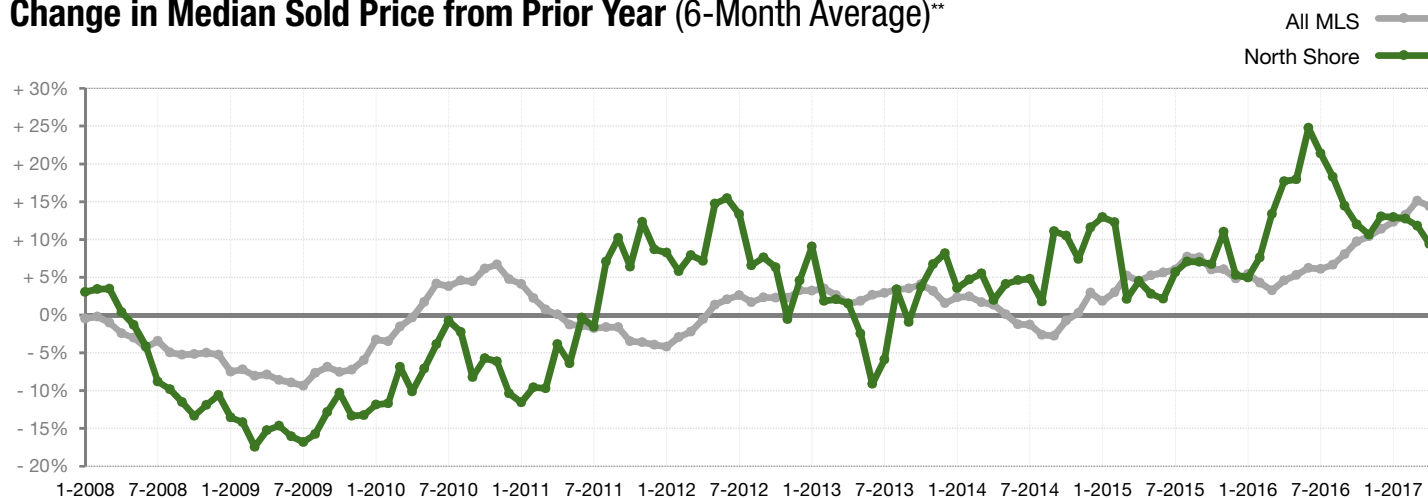


Year to Date

■ Thru 4-2016
■ Thru 4-2017



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of May 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.