

Local Market Update through March 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

- 4.9%

+ 15.3%

- 5.8%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

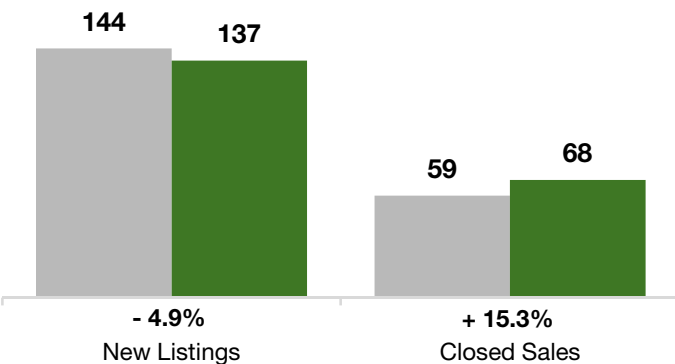
Year to Date

	Thru 3-2013	Thru 3-2014	+ / -	Thru 3-2013	Thru 3-2014	+ / -
New Listings	144	137	- 4.9%	144	137	- 4.9%
Pending Sales	57	69	+ 21.1%	57	69	+ 21.1%
Closed Sales	59	68	+ 15.3%	59	68	+ 15.3%
Lowest Sale Price*	\$68,000	\$61,500	- 9.6%	\$68,000	\$61,500	- 9.6%
Median Sales Price*	\$416,250	\$391,950	- 5.8%	\$416,250	\$391,950	- 5.8%
Highest Sale Price*	\$800,000	\$772,499	- 3.4%	\$800,000	\$772,499	- 3.4%
Percent of Original List Price Received*	91.6%	90.7%	- 1.0%	91.6%	90.7%	- 1.0%
Inventory of Homes for Sale	248	214	- 13.7%	--	--	--
Months Supply of Inventory	11.6	8.1	- 30.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 3-2013
■ Thru 3-2014

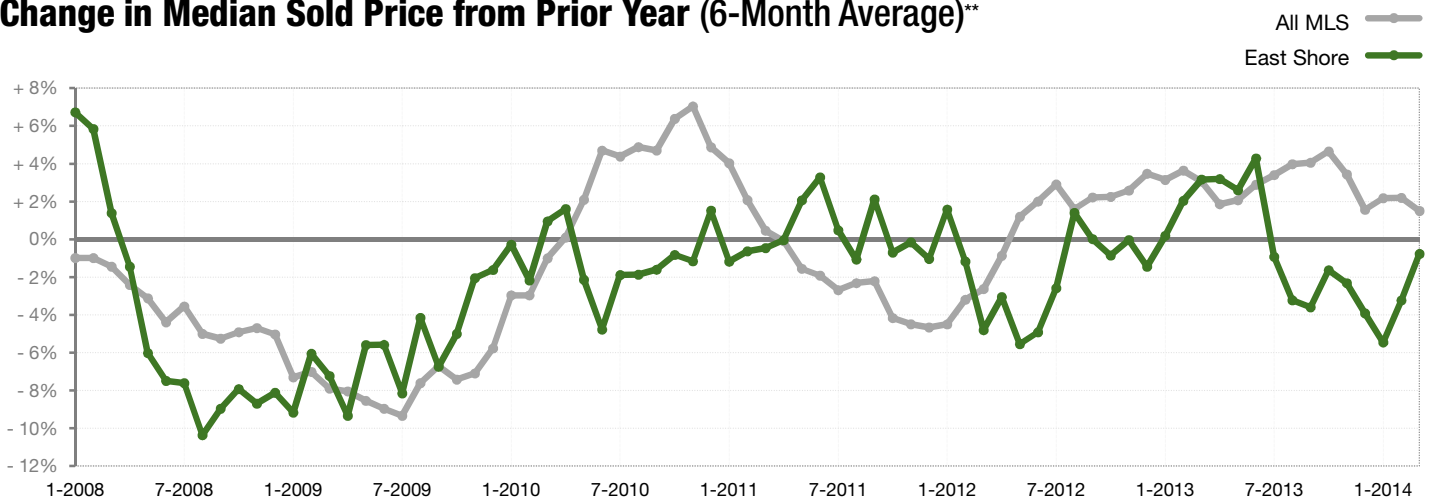


Year to Date

■ Thru 3-2013
■ Thru 3-2014



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 26, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.