

Local Market Update through March 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

- 1.6%

- 15.4%

- 8.3%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 3-2013	Thru 3-2014	+ / -	Thru 3-2013	Thru 3-2014	+ / -
New Listings	122	120	- 1.6%	122	120	- 1.6%
Pending Sales	66	79	+ 19.7%	66	79	+ 19.7%
Closed Sales	65	55	- 15.4%	65	55	- 15.4%
Lowest Sale Price*	\$65,000	\$80,000	+ 23.1%	\$65,000	\$80,000	+ 23.1%
Median Sales Price*	\$300,000	\$275,000	- 8.3%	\$300,000	\$275,000	- 8.3%
Highest Sale Price*	\$955,000	\$965,000	+ 1.0%	\$955,000	\$965,000	+ 1.0%
Percent of Original List Price Received*	87.6%	90.5%	+ 3.3%	87.6%	90.5%	+ 3.3%
Inventory of Homes for Sale	345	237	- 31.4%	--	--	--
Months Supply of Inventory	18.1	9.2	- 49.1%	--	--	--

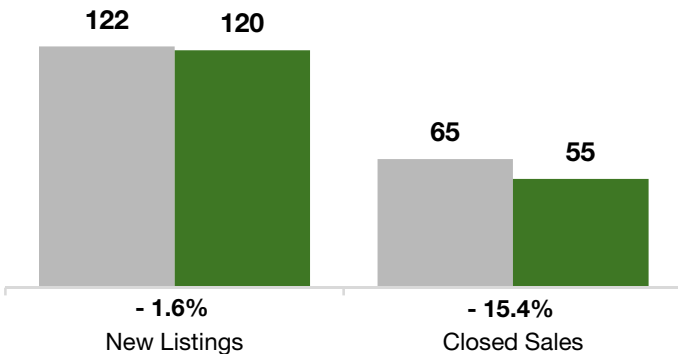
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 3-2013
■ Thru 3-2014

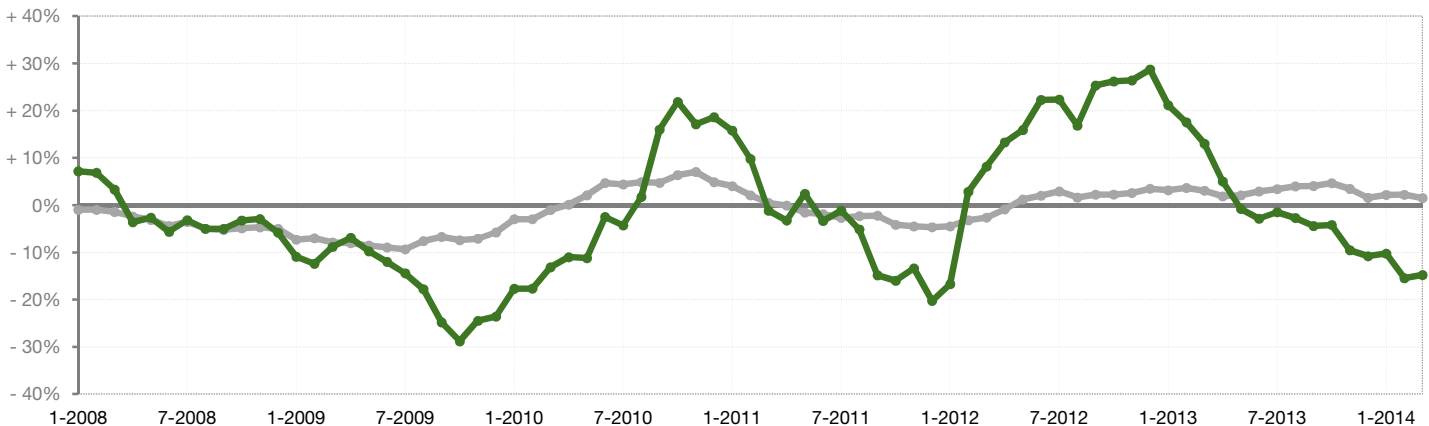
Year to Date

■ Thru 3-2013
■ Thru 3-2014



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 26, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.