

Local Market Update through March 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

- 22.8%

Year-Over-Year Change in
New Listings

- 9.4%

Year-Over-Year Change in
Closed Sales

- 0.7%

One-Year Change in
Median Sales Price*

Last 3 Months

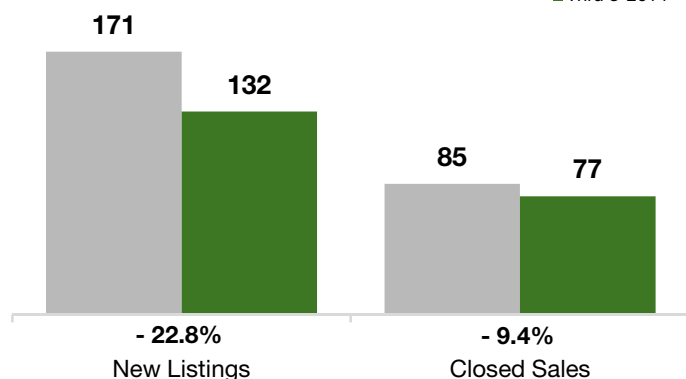
Year to Date

	Thru 3-2013	Thru 3-2014	+ / -	Thru 3-2013	Thru 3-2014	+ / -
New Listings	171	132	- 22.8%	171	132	- 22.8%
Pending Sales	93	79	- 15.1%	93	79	- 15.1%
Closed Sales	85	77	- 9.4%	85	77	- 9.4%
Lowest Sale Price*	\$60,000	\$66,000	+ 10.0%	\$60,000	\$66,000	+ 10.0%
Median Sales Price*	\$284,000	\$282,000	- 0.7%	\$284,000	\$282,000	- 0.7%
Highest Sale Price*	\$615,000	\$679,000	+ 10.4%	\$615,000	\$679,000	+ 10.4%
Percent of Original List Price Received*	89.4%	93.1%	+ 4.1%	89.4%	93.1%	+ 4.1%
Inventory of Homes for Sale	386	305	- 21.1%	--	--	--
Months Supply of Inventory	14.1	9.8	- 30.8%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

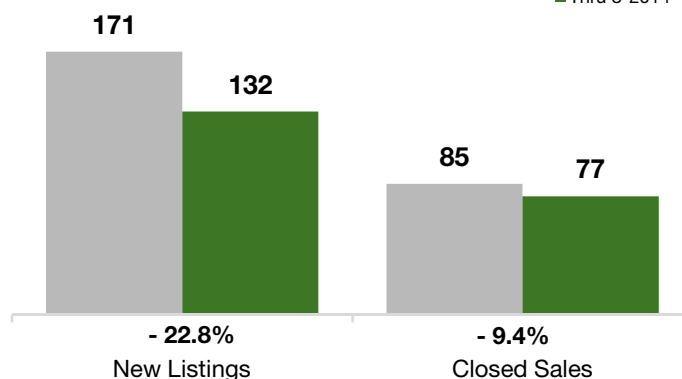
Last 3 Months

■ Thru 3-2013
■ Thru 3-2014

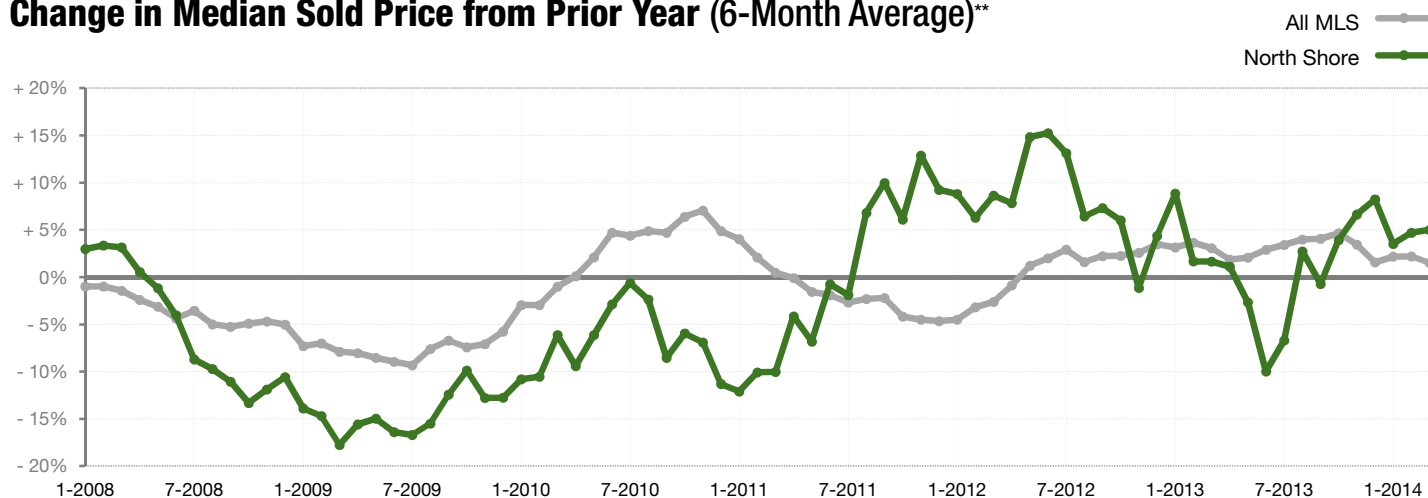


Year to Date

■ Thru 3-2013
■ Thru 3-2014



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 26, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.