

Local Market Update through March 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

- 16.9%

Year-Over-Year Change in
New Listings

- 39.4%

Year-Over-Year Change in
Closed Sales

+ 30.7%

One-Year Change in
Median Sales Price*

Last 3 Months

Year to Date

	Thru 3-2013	Thru 3-2014	+ / -	Thru 3-2013	Thru 3-2014	+ / -
New Listings	59	49	- 16.9%	59	49	- 16.9%
Pending Sales	29	19	- 34.5%	29	19	- 34.5%
Closed Sales	33	20	- 39.4%	33	20	- 39.4%
Lowest Sale Price*	\$280,000	\$130,000	- 53.6%	\$280,000	\$130,000	- 53.6%
Median Sales Price*	\$595,000	\$777,500	+ 30.7%	\$595,000	\$777,500	+ 30.7%
Highest Sale Price*	\$1,300,000	\$1,285,000	- 1.2%	\$1,300,000	\$1,285,000	- 1.2%
Percent of Original List Price Received*	84.0%	89.9%	+ 7.0%	84.0%	89.9%	+ 7.0%
Inventory of Homes for Sale	140	99	- 29.0%	--	--	--
Months Supply of Inventory	13.0	9.9	- 24.0%	--	--	--

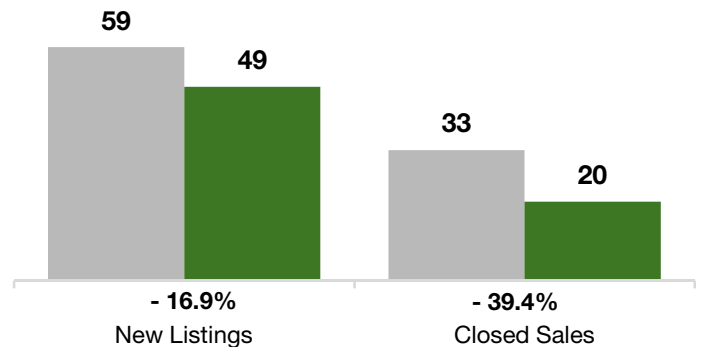
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 3-2013
■ Thru 3-2014

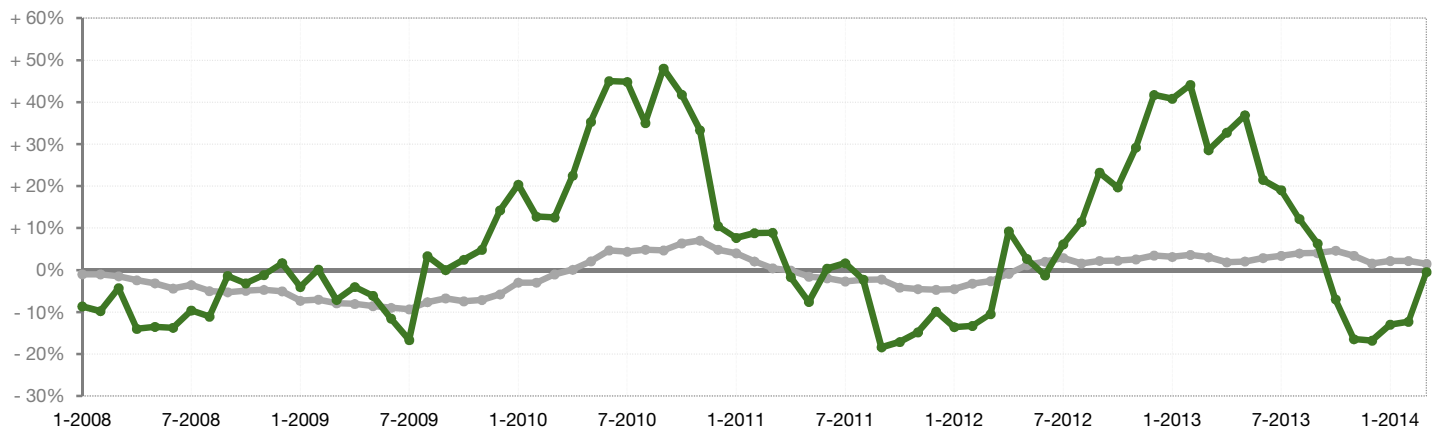
Year to Date

■ Thru 3-2013
■ Thru 3-2014



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 26, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.