

Local Market Update through April 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 0.6%

Year-Over-Year Change in
New Listings

+ 18.2%

Year-Over-Year Change in
Closed Sales

+ 5.4%

One-Year Change in
Median Sales Price*

Last 3 Months

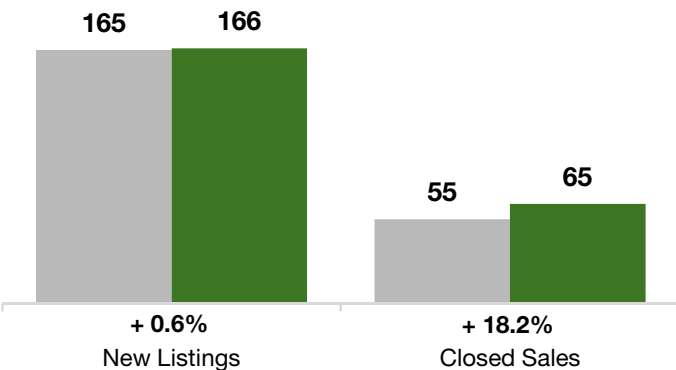
Year to Date

	Thru 4-2013	Thru 4-2014	+ / -	Thru 4-2013	Thru 4-2014	+ / -
New Listings	165	166	+ 0.6%	210	200	- 4.8%
Pending Sales	75	85	+ 13.3%	88	107	+ 21.6%
Closed Sales	55	65	+ 18.2%	78	97	+ 24.4%
Lowest Sale Price*	\$59,000	\$65,000	+ 10.2%	\$59,000	\$61,500	+ 4.2%
Median Sales Price*	\$350,000	\$369,000	+ 5.4%	\$380,000	\$368,000	- 3.2%
Highest Sale Price*	\$725,000	\$885,000	+ 22.1%	\$800,000	\$885,000	+ 10.6%
Percent of Original List Price Received*	90.4%	91.1%	+ 0.8%	91.2%	90.4%	- 0.8%
Inventory of Homes for Sale	258	229	- 11.3%	--	--	--
Months Supply of Inventory	11.9	8.6	- 27.7%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 4-2013
■ Thru 4-2014

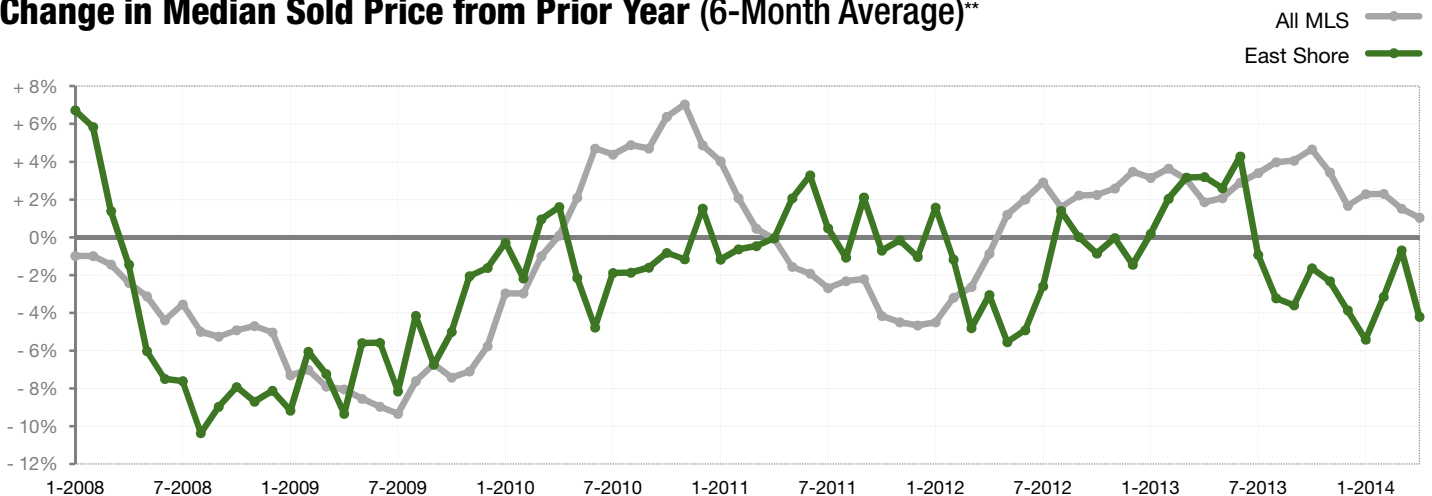


Year to Date

■ Thru 4-2013
■ Thru 4-2014



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 26, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.