

Local Market Update through April 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

- 9.8%

+ 18.5%

- 6.3%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

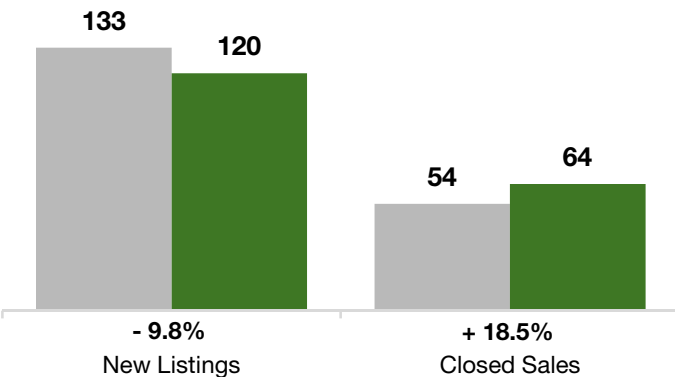
Year to Date

	Thru 4-2013	Thru 4-2014	+ / -	Thru 4-2013	Thru 4-2014	+ / -
New Listings	133	120	- 9.8%	177	167	- 5.6%
Pending Sales	75	79	+ 5.3%	92	103	+ 12.0%
Closed Sales	54	64	+ 18.5%	85	79	- 7.1%
Lowest Sale Price*	\$65,000	\$80,000	+ 23.1%	\$65,000	\$80,000	+ 23.1%
Median Sales Price*	\$296,250	\$277,500	- 6.3%	\$280,000	\$280,000	0.0%
Highest Sale Price*	\$900,000	\$965,000	+ 7.2%	\$955,000	\$965,000	+ 1.0%
Percent of Original List Price Received*	87.3%	89.4%	+ 2.4%	87.2%	89.4%	+ 2.4%
Inventory of Homes for Sale	344	242	- 29.7%	--	--	--
Months Supply of Inventory	17.3	9.6	- 44.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

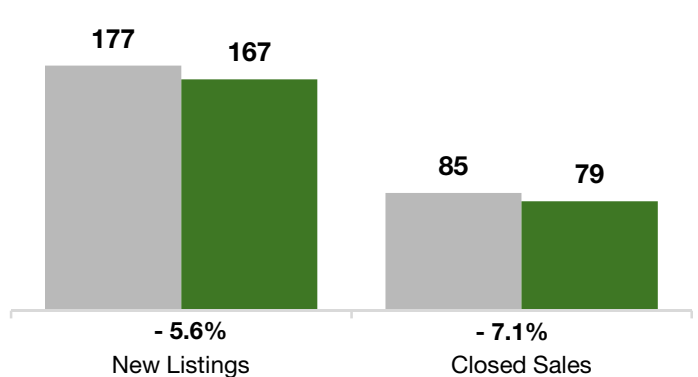
Last 3 Months

■ Thru 4-2013
■ Thru 4-2014



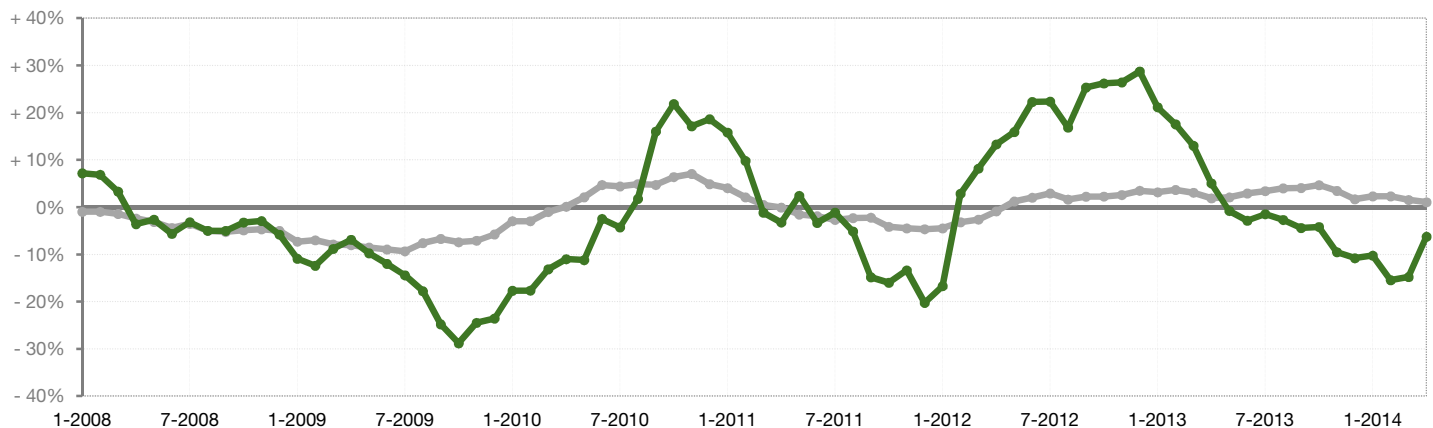
Year to Date

■ Thru 4-2013
■ Thru 4-2014



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 26, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.