

Local Market Update through May 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

- 10.2%

Year-Over-Year Change in New Listings

- 11.3%

Year-Over-Year Change in Closed Sales

+ 8.9%

One-Year Change in Median Sales Price*

Last 3 Months

Year to Date

	Thru 5-2013	Thru 5-2014	+ / -	Thru 5-2013	Thru 5-2014	+ / -
New Listings	197	177	- 10.2%	305	257	- 15.7%
Pending Sales	90	111	+ 23.3%	154	156	+ 1.3%
Closed Sales	80	71	- 11.3%	143	122	- 14.7%
Lowest Sale Price*	\$77,500	\$57,000	- 26.5%	\$60,000	\$57,000	- 5.0%
Median Sales Price*	\$275,500	\$300,000	+ 8.9%	\$268,000	\$286,250	+ 6.8%
Highest Sale Price*	\$675,000	\$499,500	- 26.0%	\$675,000	\$679,000	+ 0.6%
Percent of Original List Price Received*	90.7%	92.2%	+ 1.7%	90.2%	92.0%	+ 2.0%
Inventory of Homes for Sale	401	313	- 21.9%	--	--	--
Months Supply of Inventory	14.3	10.1	- 29.8%	--	--	--

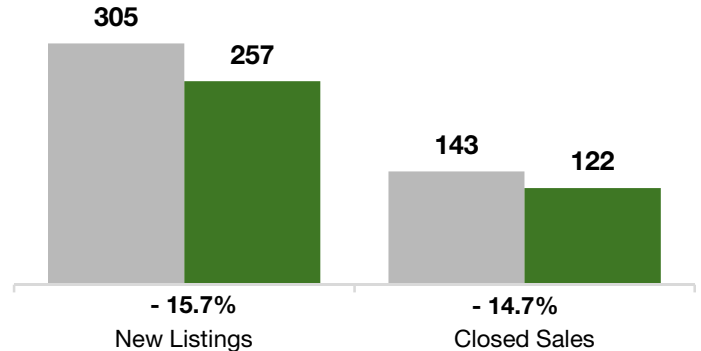
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 5-2013
■ Thru 5-2014

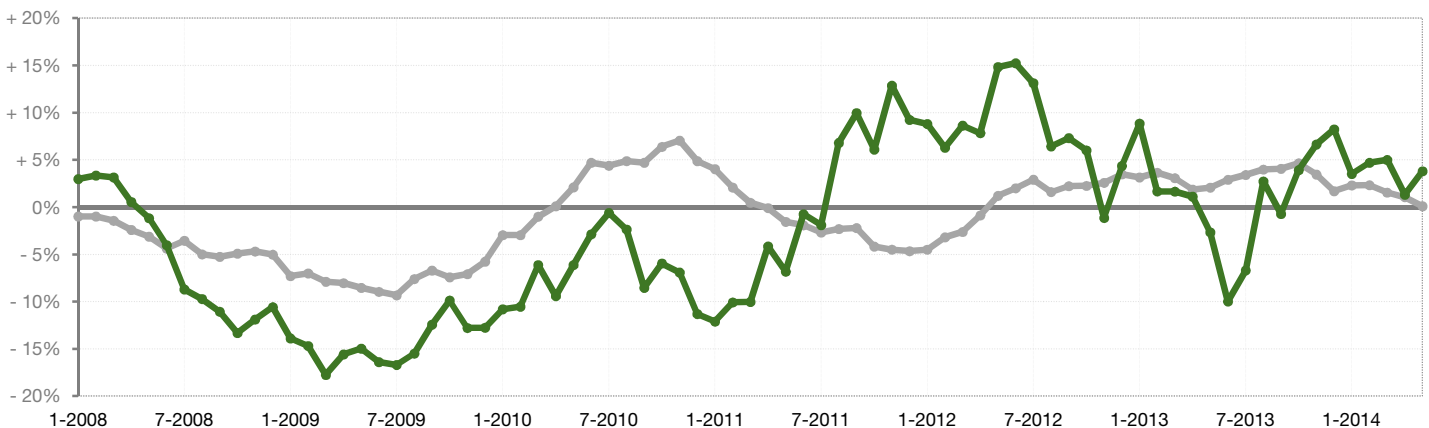
Year to Date

■ Thru 5-2013
■ Thru 5-2014



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
North Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 26, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.