

Local Market Update through October 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

+ 5.2%

Year-Over-Year Change in
New Listings

+ 30.0%

Year-Over-Year Change in
Closed Sales

+ 21.6%

One-Year Change in
Median Sales Price*

Last 3 Months

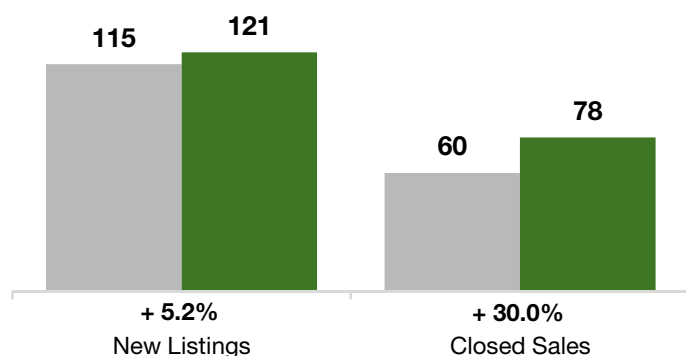
Year to Date

	Last 3 Months			Year to Date		
	Thru 10-2013	Thru 10-2014	+ / -	Thru 10-2013	Thru 10-2014	+ / -
New Listings	115	121	+ 5.2%	432	444	+ 2.8%
Pending Sales	90	93	+ 3.3%	245	285	+ 16.3%
Closed Sales	60	78	+ 30.0%	214	242	+ 13.1%
Lowest Sale Price*	\$80,000	\$85,000	+ 6.3%	\$60,000	\$72,500	+ 20.8%
Median Sales Price*	\$250,000	\$304,000	+ 21.6%	\$285,000	\$285,000	0.0%
Highest Sale Price*	\$950,000	\$880,000	- 7.4%	\$1,260,000	\$1,330,000	+ 5.6%
Percent of Original List Price Received*	88.3%	92.2%	+ 4.3%	88.2%	90.8%	+ 3.0%
Inventory of Homes for Sale	314	227	- 27.8%	--	--	--
Months Supply of Inventory	13.9	8.4	- 39.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

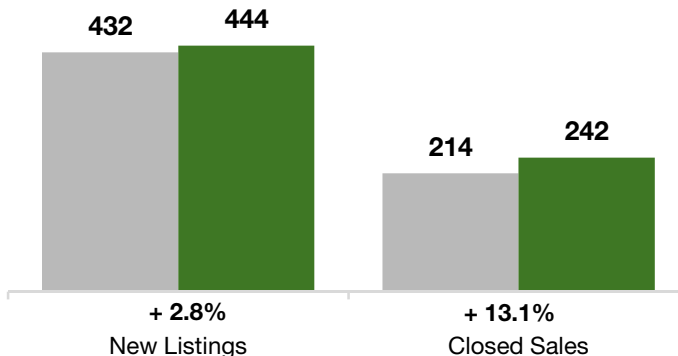
Last 3 Months

■ Thru 10-2013
■ Thru 10-2014



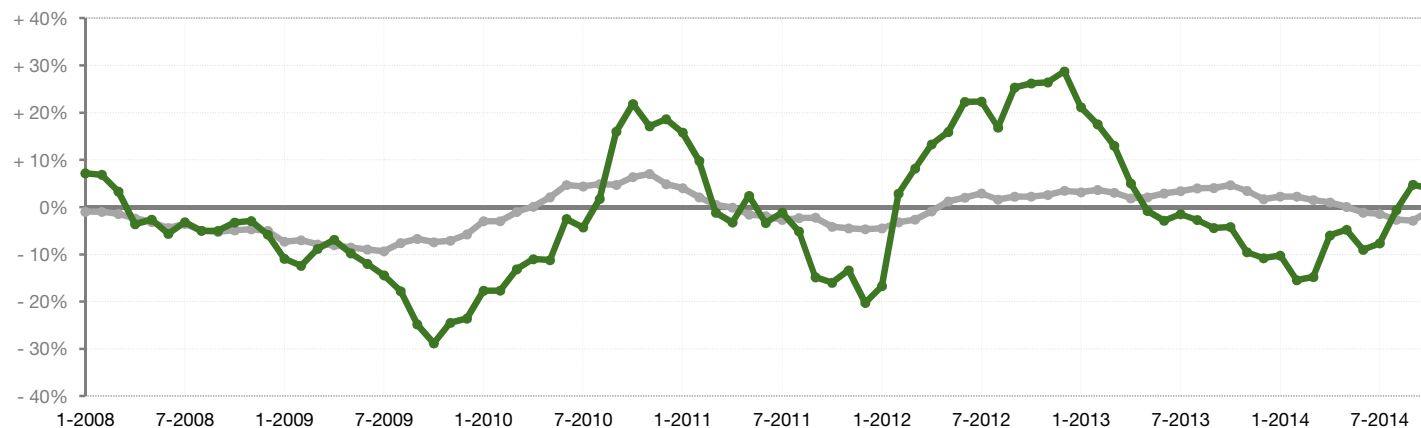
Year to Date

■ Thru 10-2013
■ Thru 10-2014



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 3, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.