## **Local Market Update through October 2014**

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



# **North Shore**

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

+ 13.9%

- 1.9%

+ 10.2%

Year-Over-Year Change in Year-Over-Year Change in **New Listings** 

**Closed Sales** 

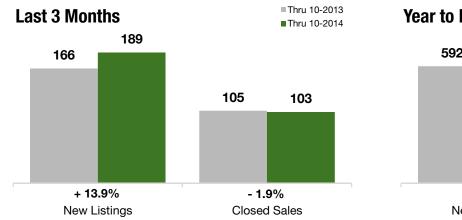
One-Year Change in Median Sales Price\*

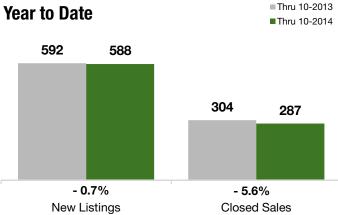
#### **Last 3 Months**

#### **Year to Date**

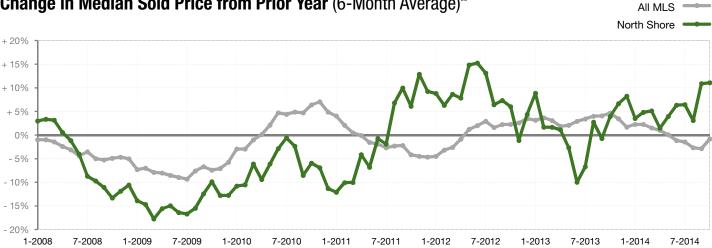
|  | Thru 10-2013 | Thru 10-2014 | +/-      | Thru 10-2013 | Thru 10-2014 | +/-     |  |
|--|--------------|--------------|----------|--------------|--------------|---------|--|
| New Listings                             | 166          | 189          | + 13.9%  | 592          | 588          | - 0.7%  |  |
| Pending Sales                            | 106          | 101          | - 4.7%   | 319          | 317          | - 0.6%  |  |
| Closed Sales                             | 105          | 103          | - 1.9%   | 304          | 287          | - 5.6%  |  |
| Lowest Sale Price*                       | \$50,000     | \$100,000    | + 100.0% | \$50,000     | \$57,000     | + 14.0% |  |
| Median Sales Price*                      | \$289,600    | \$319,000    | + 10.2%  | \$278,000    | \$290,000    | + 4.3%  |  |
| Highest Sale Price*                      | \$695,000    | \$765,000    | + 10.1%  | \$875,000    | \$765,000    | - 12.6% |  |
| Percent of Original List Price Received* | 90.8%        | 92.5%        | + 1.9%   | 90.2%        | 92.0%        | + 2.0%  |  |
| Inventory of Homes for Sale              | 415          | 356          | - 14.2%  |              |              |         |  |
| Months Supply of Inventory               | 14.0         | 11.5         | - 17.8%  |              |              |         |  |
|  |              |              |          |              |              |         |  |

<sup>\*</sup> Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.





### Change in Median Sold Price from Prior Year (6-Month Average)\*\*



<sup>\*\*</sup>Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 3, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.