

Local Market Update through October 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

+ 5.5%

- 9.6%

+ 4.3%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

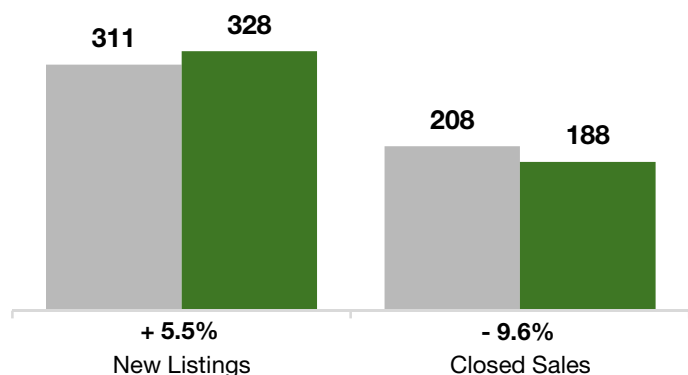
Year to Date

	Thru 10-2013	Thru 10-2014	+ / -	Thru 10-2013	Thru 10-2014	+ / -
New Listings	311	328	+ 5.5%	1,142	1,143	+ 0.1%
Pending Sales	206	178	- 13.6%	679	602	- 11.3%
Closed Sales	208	188	- 9.6%	660	579	- 12.3%
Lowest Sale Price*	\$170,000	\$160,000	- 5.9%	\$114,000	\$160,000	+ 40.4%
Median Sales Price*	\$455,500	\$475,000	+ 4.3%	\$455,000	\$475,000	+ 4.4%
Highest Sale Price*	\$1,190,000	\$1,200,000	+ 0.8%	\$1,600,000	\$1,560,000	- 2.5%
Percent of Original List Price Received*	94.1%	94.0%	- 0.1%	93.3%	93.6%	+ 0.3%
Inventory of Homes for Sale	624	556	- 11.0%	--	--	--
Months Supply of Inventory	9.9	9.0	- 9.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

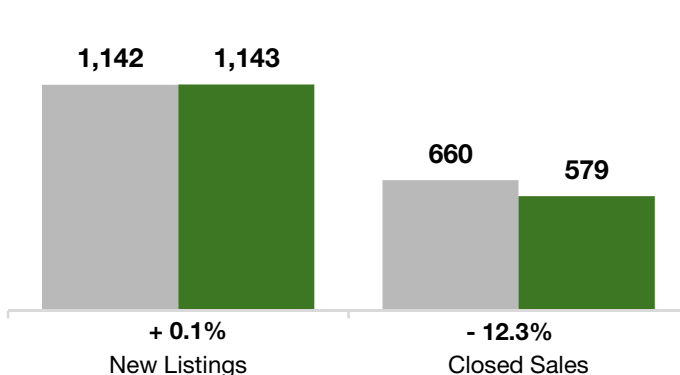
Last 3 Months

■ Thru 10-2013
■ Thru 10-2014



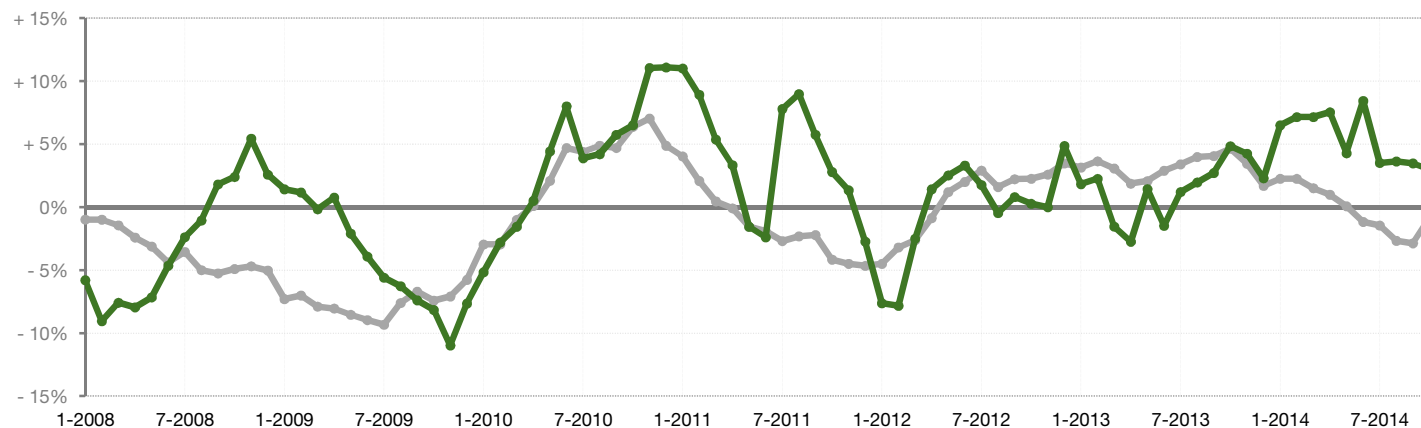
Year to Date

■ Thru 10-2013
■ Thru 10-2014



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
South Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 3, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.