

Local Market Update through November 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Gateway

Includes data from New Dorp, Oakwood, Oakwood Beach, Oakwood Heights, Bay Terrace, Great Kills and Eltingville

- 5.9%

+ 14.0%

+ 0.4%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

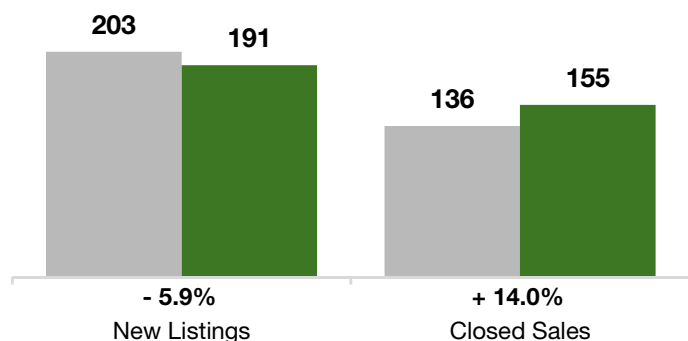
Year to Date

	Thru 11-2013	Thru 11-2014	+ / -	Thru 11-2013	Thru 11-2014	+ / -
New Listings	203	191	- 5.9%	879	869	- 1.1%
Pending Sales	122	148	+ 21.3%	503	567	+ 12.7%
Closed Sales	136	155	+ 14.0%	503	542	+ 7.8%
Lowest Sale Price*	\$114,000	\$105,000	- 7.9%	\$68,000	\$105,000	+ 54.4%
Median Sales Price*	\$417,000	\$418,500	+ 0.4%	\$415,000	\$420,000	+ 1.2%
Highest Sale Price*	\$940,000	\$836,000	- 11.1%	\$940,000	\$900,000	- 4.3%
Percent of Original List Price Received*	93.0%	92.9%	- 0.1%	92.5%	93.0%	+ 0.5%
Inventory of Homes for Sale	414	330	- 20.4%	--	--	--
Months Supply of Inventory	9.4	6.5	- 30.8%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

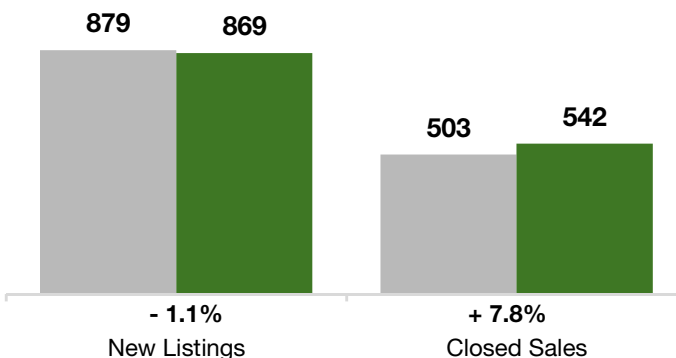
Last 3 Months

■ Thru 11-2013
■ Thru 11-2014



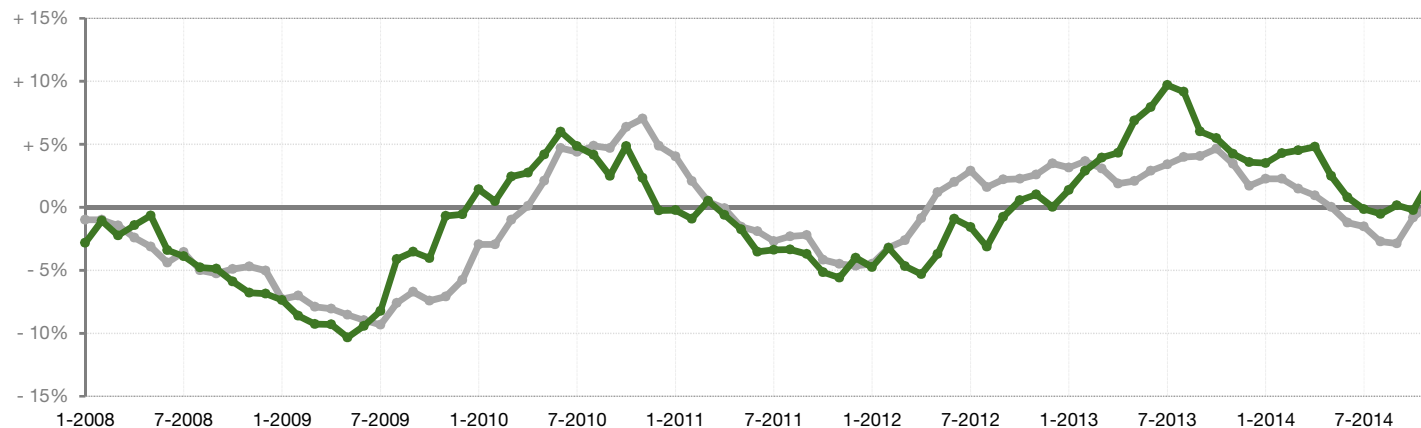
Year to Date

■ Thru 11-2013
■ Thru 11-2014



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Gateway —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 2, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.