

Local Market Update through November 2014

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

- 15.1%

Year-Over-Year Change in
New Listings

- 11.8%

Year-Over-Year Change in
Closed Sales

+ 15.8%

One-Year Change in
Median Sales Price*

Last 3 Months

Year to Date

	Last 3 Months			Year to Date		
	Thru 11-2013	Thru 11-2014	+ / -	Thru 11-2013	Thru 11-2014	+ / -
New Listings	119	101	- 15.1%	469	462	- 1.5%
Pending Sales	83	88	+ 6.0%	264	313	+ 18.6%
Closed Sales	76	67	- 11.8%	246	262	+ 6.5%
Lowest Sale Price*	\$80,000	\$71,000	- 11.3%	\$60,000	\$71,000	+ 18.3%
Median Sales Price*	\$249,500	\$289,000	+ 15.8%	\$285,000	\$283,500	- 0.5%
Highest Sale Price*	\$950,000	\$720,000	- 24.2%	\$1,260,000	\$1,330,000	+ 5.6%
Percent of Original List Price Received*	88.2%	91.5%	+ 3.7%	88.3%	90.7%	+ 2.6%
Inventory of Homes for Sale	300	211	- 29.7%	--	--	--
Months Supply of Inventory	13.1	7.8	- 40.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

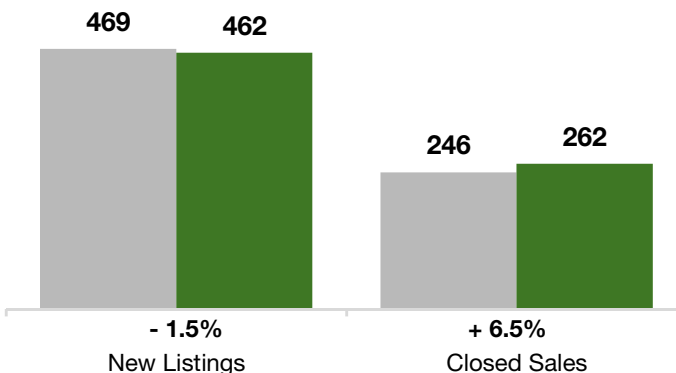
Last 3 Months

■ Thru 11-2013
■ Thru 11-2014



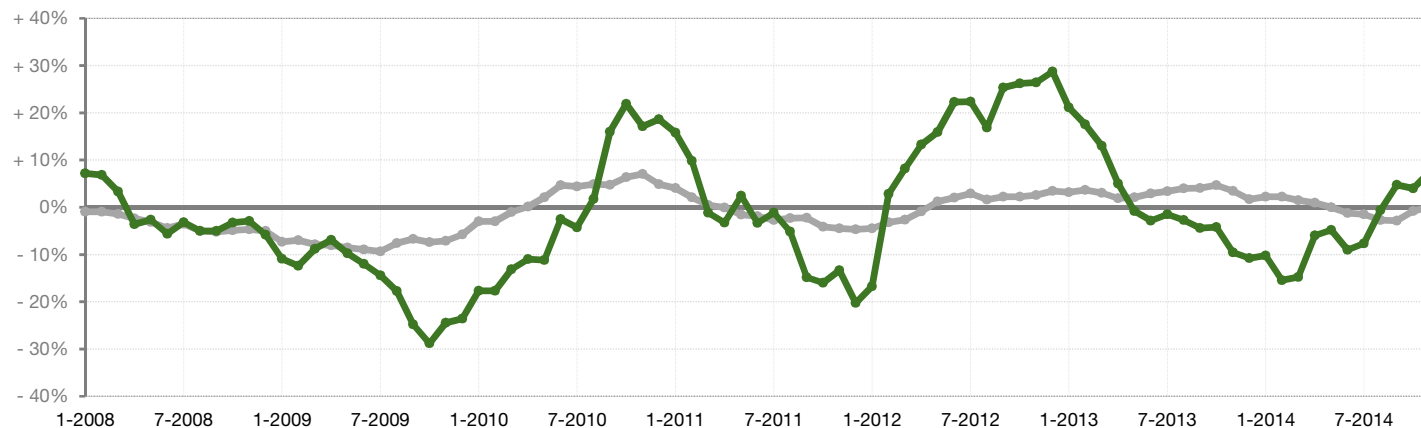
Year to Date

■ Thru 11-2013
■ Thru 11-2014



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 2, 2014. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.