

Local Market Update through February 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

+ 5.4%

Year-Over-Year Change in New Listings

+ 66.7%

Year-Over-Year Change in Closed Sales

+ 13.2%

One-Year Change in Median Sales Price*

Last 3 Months

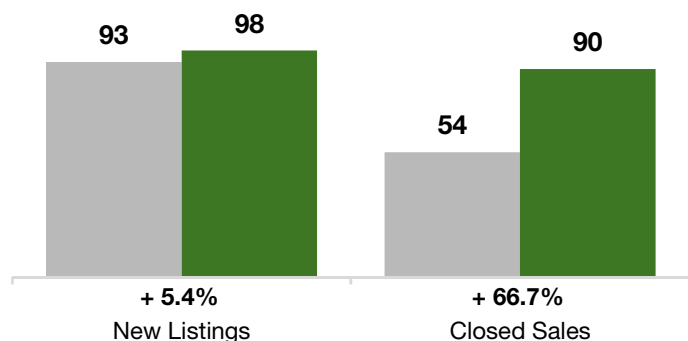
Year to Date

| | Thru 2-2014 | Thru 2-2015 | + / - | Thru 2-2014 | Thru 2-2015 | + / - |
|------------------------------------------|-------------|-------------|---------|-------------|-------------|----------|
| New Listings | 93 | 98 | + 5.4% | 70 | 74 | + 5.7% |
| Pending Sales | 36 | 67 | + 86.1% | 27 | 45 | + 66.7% |
| Closed Sales | 54 | 90 | + 66.7% | 39 | 42 | + 7.7% |
| Lowest Sale Price* | \$61,500 | \$120,000 | + 95.1% | \$61,500 | \$155,000 | + 152.0% |
| Median Sales Price* | \$366,500 | \$415,000 | + 13.2% | \$368,000 | \$415,000 | + 12.8% |
| Highest Sale Price* | \$665,000 | \$956,000 | + 43.8% | \$665,000 | \$955,000 | + 43.6% |
| Percent of Original List Price Received* | 90.8% | 93.4% | + 2.9% | 89.8% | 94.0% | + 4.6% |
| Inventory of Homes for Sale | 213 | 162 | - 23.7% | -- | -- | -- |
| Months Supply of Inventory | 10.0 | 5.7 | - 42.9% | -- | -- | -- |

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

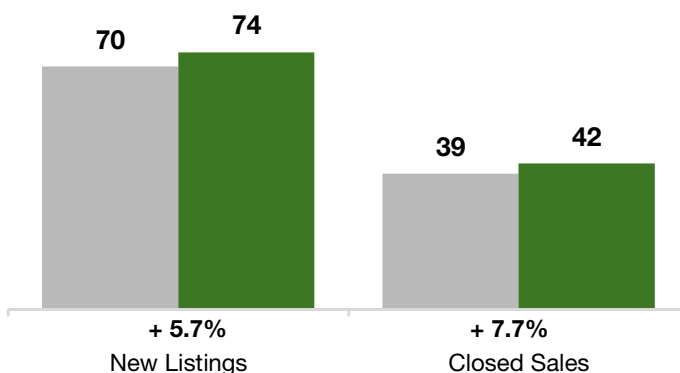
Last 3 Months

■ Thru 2-2014
■ Thru 2-2015



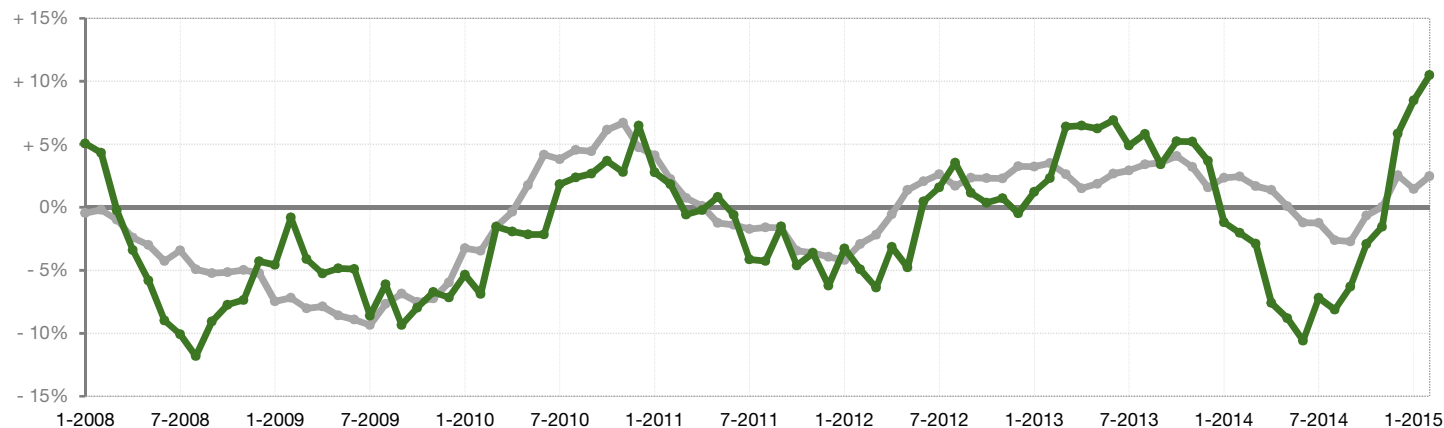
Year to Date

■ Thru 2-2014
■ Thru 2-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
East Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 2, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.