

Local Market Update through February 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

+ 8.7%

- 18.4%

- 8.9%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

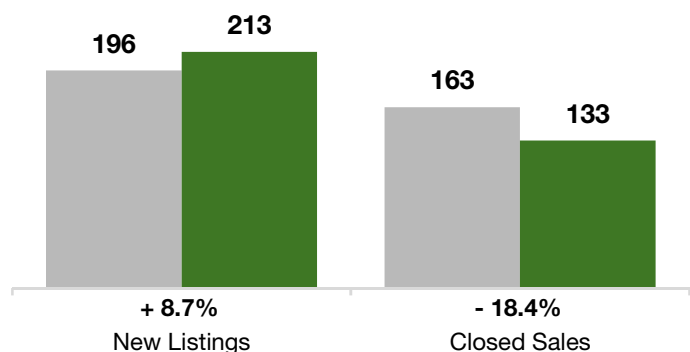
Year to Date

	Thru 2-2014	Thru 2-2015	+ / -	Thru 2-2014	Thru 2-2015	+ / -
New Listings	196	213	+ 8.7%	159	171	+ 7.5%
Pending Sales	134	127	- 5.2%	87	87	0.0%
Closed Sales	163	133	- 18.4%	81	74	- 8.6%
Lowest Sale Price*	\$165,000	\$180,000	+ 9.1%	\$165,000	\$195,000	+ 18.2%
Median Sales Price*	\$472,000	\$430,000	- 8.9%	\$470,000	\$446,250	- 5.1%
Highest Sale Price*	\$1,010,000	\$999,999	- 1.0%	\$1,010,000	\$999,999	- 1.0%
Percent of Original List Price Received*	93.1%	92.3%	- 0.9%	92.7%	92.0%	- 0.7%
Inventory of Homes for Sale	420	384	- 8.6%	--	--	--
Months Supply of Inventory	7.2	7.6	+ 5.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

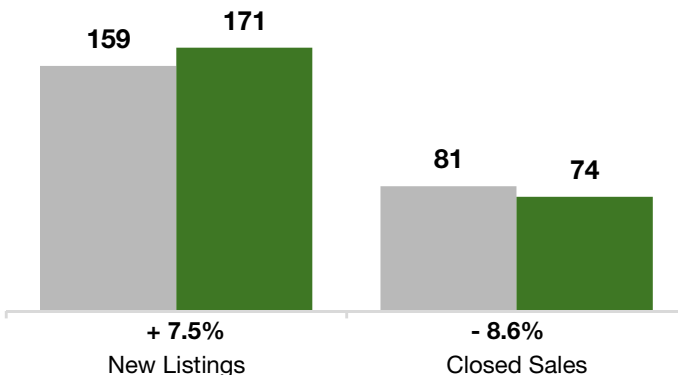
Last 3 Months

■ Thru 2-2014
■ Thru 2-2015



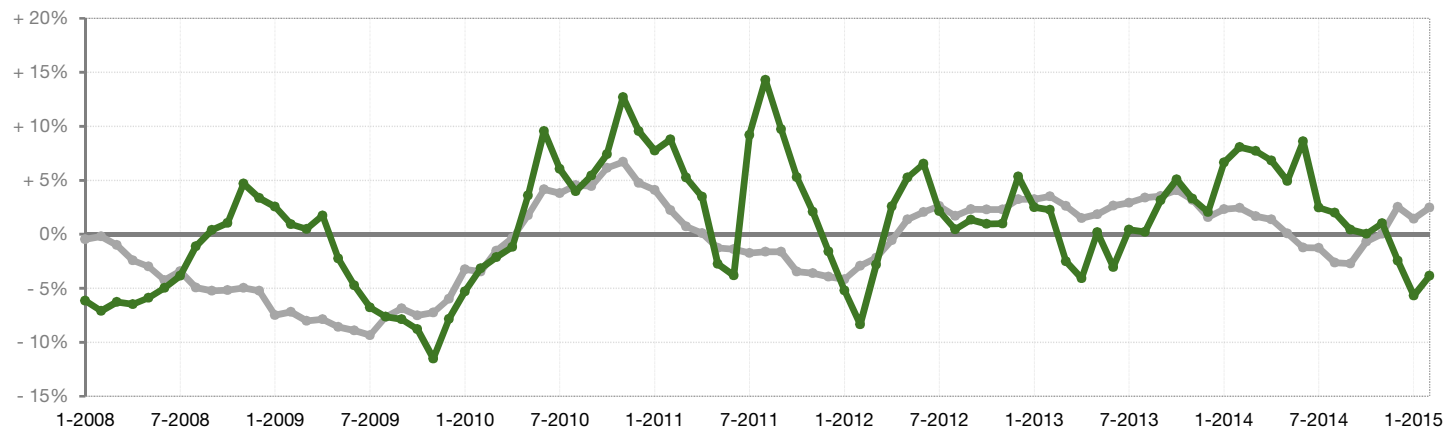
Year to Date

■ Thru 2-2014
■ Thru 2-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
South Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 2, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.