

Local Market Update through February 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

+ 75.0%

Year-Over-Year Change in
New Listings

+ 47.6%

Year-Over-Year Change in
Closed Sales

- 21.1%

One-Year Change in
Median Sales Price*

Last 3 Months

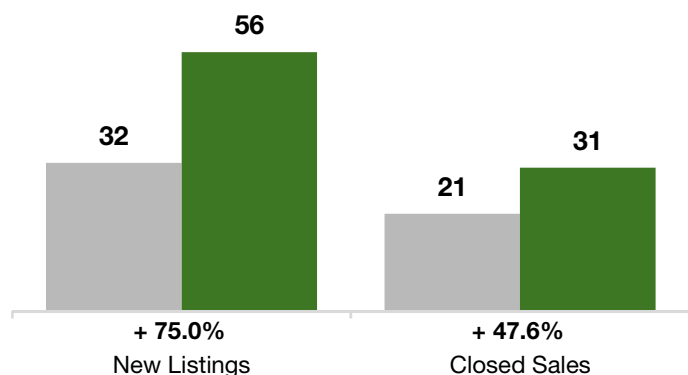
Year to Date

	Thru 2-2014	Thru 2-2015	+ / -	Thru 2-2014	Thru 2-2015	+ / -
New Listings	32	56	+ 75.0%	26	39	+ 50.0%
Pending Sales	15	37	+ 146.7%	12	24	+ 100.0%
Closed Sales	21	31	+ 47.6%	15	17	+ 13.3%
Lowest Sale Price*	\$130,000	\$185,000	+ 42.3%	\$130,000	\$185,000	+ 42.3%
Median Sales Price*	\$760,000	\$600,000	- 21.1%	\$760,000	\$515,000	- 32.2%
Highest Sale Price*	\$1,285,000	\$1,450,000	+ 12.8%	\$1,285,000	\$1,450,000	+ 12.8%
Percent of Original List Price Received*	88.4%	89.7%	+ 1.6%	87.9%	92.3%	+ 5.0%
Inventory of Homes for Sale	115	125	+ 9.0%	--	--	--
Months Supply of Inventory	10.7	11.6	+ 8.2%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

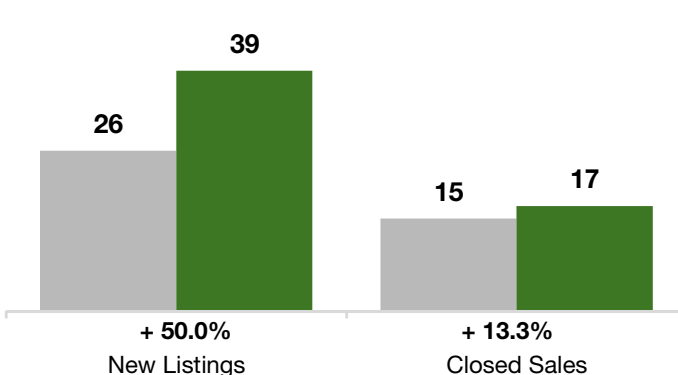
Last 3 Months

■ Thru 2-2014
■ Thru 2-2015



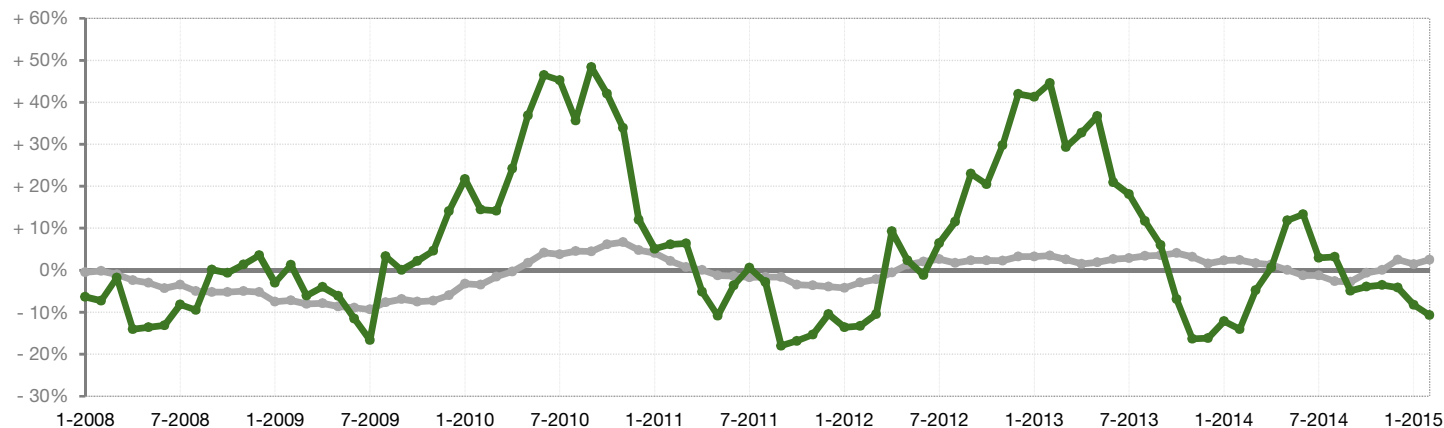
Year to Date

■ Thru 2-2014
■ Thru 2-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
The Hills —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 2, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.