

# Local Market Update through March 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

**+ 14.2%**

Year-Over-Year Change in  
New Listings

**+ 28.1%**

Year-Over-Year Change in  
Closed Sales

**+ 10.3%**

One-Year Change in  
Median Sales Price\*

### Last 3 Months

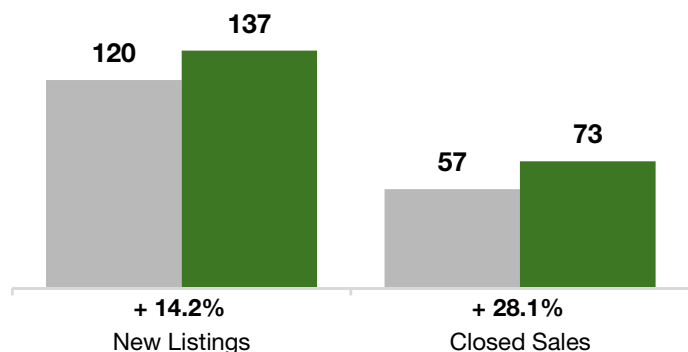
### Year to Date

	Thru 3-2014	Thru 3-2015	+ / -	Thru 3-2014	Thru 3-2015	+ / -
New Listings	120	<b>137</b>	+ 14.2%	120	<b>137</b>	+ 14.2%
Pending Sales	46	<b>74</b>	+ 60.9%	46	<b>74</b>	+ 60.9%
Closed Sales	57	<b>73</b>	+ 28.1%	57	<b>73</b>	+ 28.1%
Lowest Sale Price*	\$61,500	<b>\$155,000</b>	+ 152.0%	\$61,500	<b>\$155,000</b>	+ 152.0%
Median Sales Price*	\$390,000	<b>\$430,000</b>	+ 10.3%	\$390,000	<b>\$430,000</b>	+ 10.3%
Highest Sale Price*	\$740,000	<b>\$955,000</b>	+ 29.1%	\$740,000	<b>\$955,000</b>	+ 29.1%
Percent of Original List Price Received*	90.0%	<b>92.7%</b>	+ 3.0%	90.0%	<b>92.7%</b>	+ 3.0%
Inventory of Homes for Sale	220	<b>171</b>	- 22.4%	--	--	--
Months Supply of Inventory	10.4	<b>5.9</b>	- 43.6%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

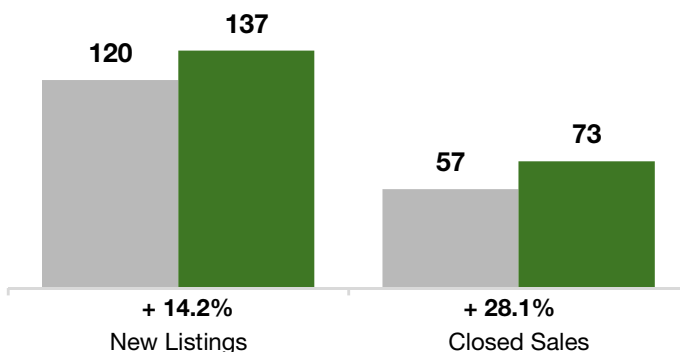
### Last 3 Months

■ Thru 3-2014  
■ Thru 3-2015

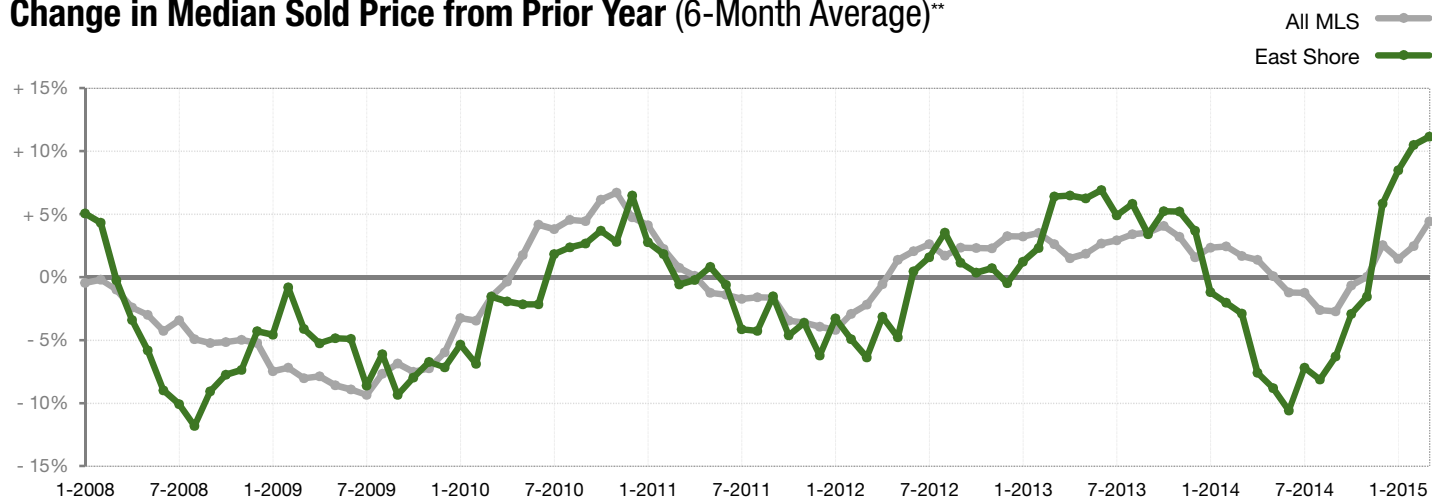


### Year to Date

■ Thru 3-2014  
■ Thru 3-2015



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 2, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.