

# Local Market Update through March 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

**+ 36.5%**

**+ 5.0%**

**- 1.2%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

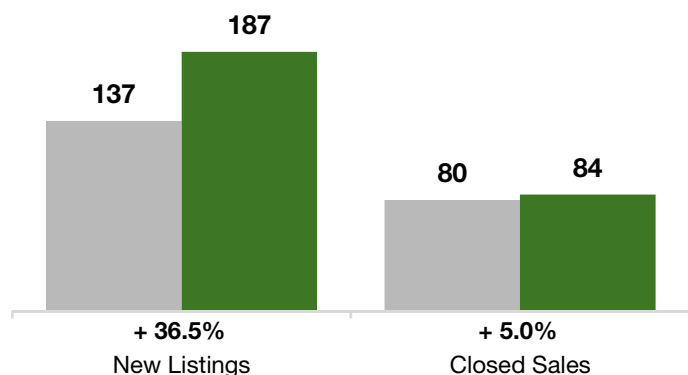
### Year to Date

	Thru 3-2014	Thru 3-2015	+ / -	Thru 3-2014	Thru 3-2015	+ / -
New Listings	137	<b>187</b>	+ 36.5%	137	<b>187</b>	+ 36.5%
Pending Sales	69	<b>110</b>	+ 59.4%	69	<b>110</b>	+ 59.4%
Closed Sales	80	<b>84</b>	+ 5.0%	80	<b>84</b>	+ 5.0%
Lowest Sale Price*	\$66,000	<b>\$62,000</b>	- 6.1%	\$66,000	<b>\$62,000</b>	- 6.1%
Median Sales Price*	\$283,500	<b>\$280,000</b>	- 1.2%	\$283,500	<b>\$280,000</b>	- 1.2%
Highest Sale Price*	\$679,000	<b>\$595,000</b>	- 12.4%	\$679,000	<b>\$595,000</b>	- 12.4%
Percent of Original List Price Received*	93.1%	<b>89.9%</b>	- 3.4%	93.1%	<b>89.9%</b>	- 3.4%
Inventory of Homes for Sale	353	<b>312</b>	- 11.6%	--	--	--
Months Supply of Inventory	12.0	<b>9.5</b>	- 20.4%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

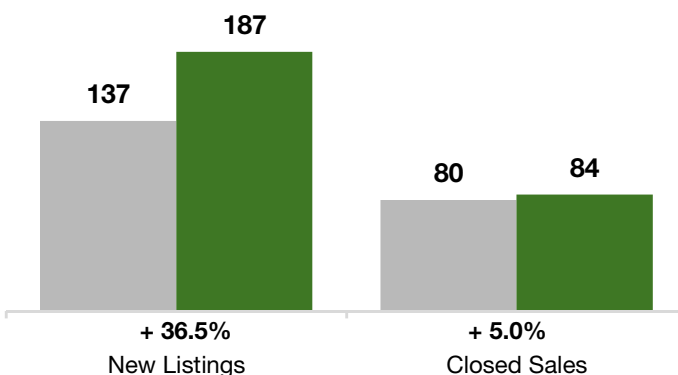
### Last 3 Months

■ Thru 3-2014  
■ Thru 3-2015



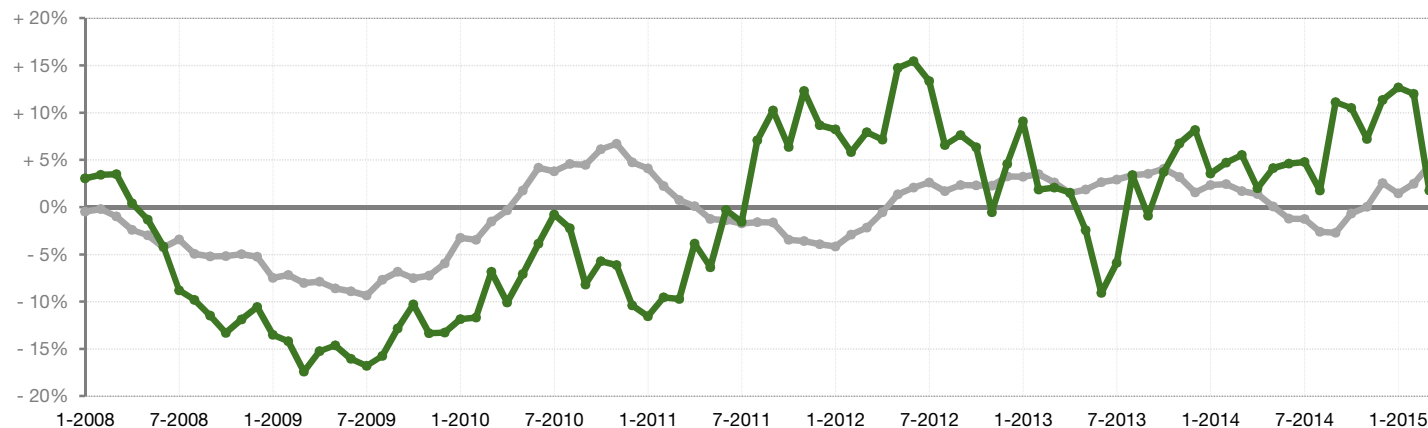
### Year to Date

■ Thru 3-2014  
■ Thru 3-2015



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
North Shore —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 2, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.