

# Local Market Update through March 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## The Hills

Includes data from Emerson Hill, Todt Hill, Lower Todt Hill, Light House Hill, Richmondtown, High Rock, Dongan Hills Colony, and Emerson Valley

**+ 23.2%**

Year-Over-Year Change in  
New Listings

**+ 26.1%**

Year-Over-Year Change in  
Closed Sales

**- 26.4%**

One-Year Change in  
Median Sales Price\*

### Last 3 Months

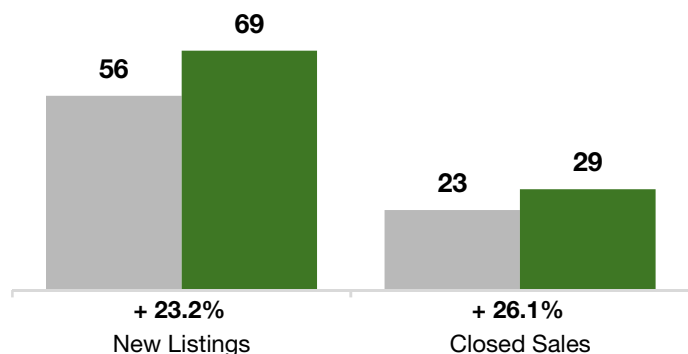
### Year to Date

	Thru 3-2014	Thru 3-2015	+ / -	Thru 3-2014	Thru 3-2015	+ / -
New Listings	56	<b>69</b>	+ 23.2%	56	<b>69</b>	+ 23.2%
Pending Sales	20	<b>40</b>	+ 100.0%	20	<b>40</b>	+ 100.0%
Closed Sales	23	<b>29</b>	+ 26.1%	23	<b>29</b>	+ 26.1%
Lowest Sale Price*	\$130,000	<b>\$185,000</b>	+ 42.3%	\$130,000	<b>\$185,000</b>	+ 42.3%
Median Sales Price*	\$740,000	<b>\$545,000</b>	- 26.4%	\$740,000	<b>\$545,000</b>	- 26.4%
Highest Sale Price*	\$1,285,000	<b>\$1,655,000</b>	+ 28.8%	\$1,285,000	<b>\$1,655,000</b>	+ 28.8%
Percent of Original List Price Received*	90.2%	<b>91.7%</b>	+ 1.7%	90.2%	<b>91.7%</b>	+ 1.7%
Inventory of Homes for Sale	117	<b>124</b>	+ 5.7%	--	--	--
Months Supply of Inventory	11.2	<b>10.9</b>	- 2.5%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

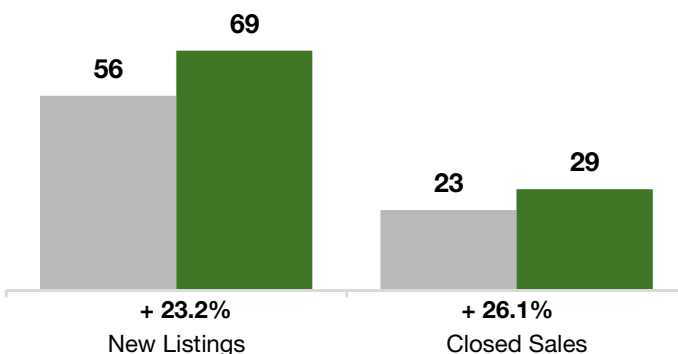
### Last 3 Months

■ Thru 3-2014  
■ Thru 3-2015



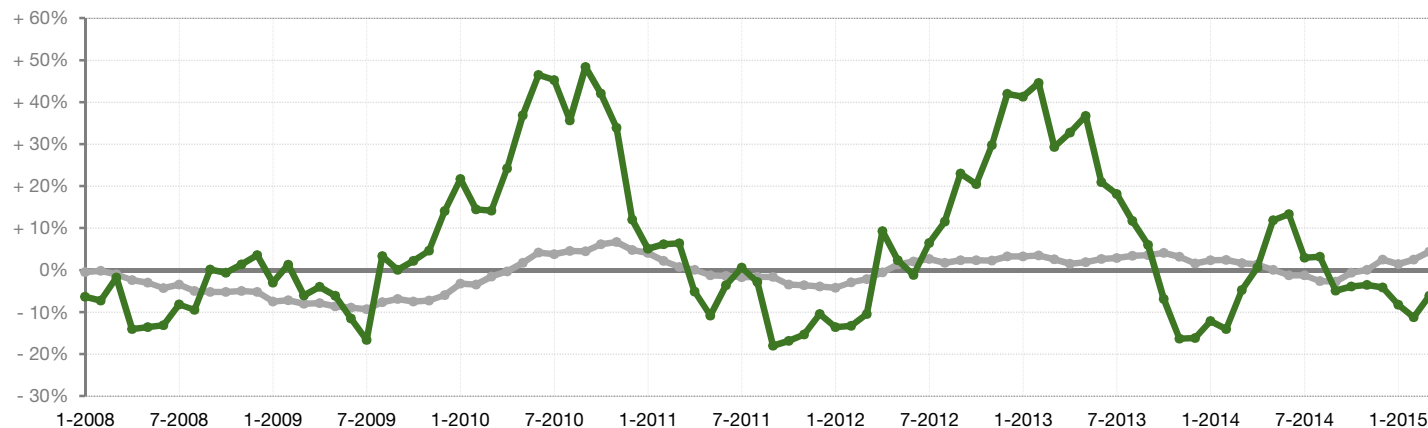
### Year to Date

■ Thru 3-2014  
■ Thru 3-2015



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
The Hills —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 2, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.