

Local Market Update through April 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

+ 4.1%

Year-Over-Year Change in
New Listings

+ 12.1%

Year-Over-Year Change in
Closed Sales

+ 1.8%

One-Year Change in
Median Sales Price*

Last 3 Months

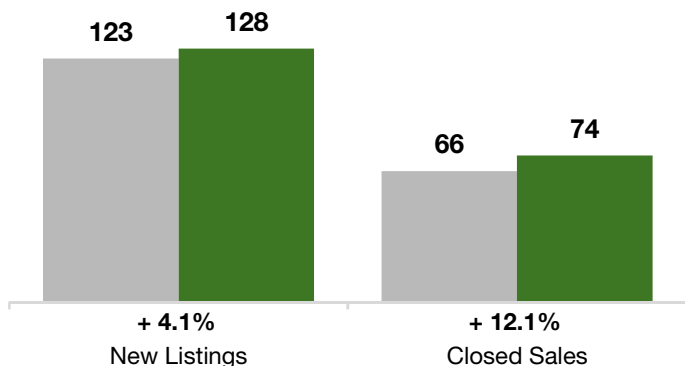
Year to Date

	Last 3 Months			Year to Date		
	Thru 4-2014	Thru 4-2015	+ / -	Thru 4-2014	Thru 4-2015	+ / -
New Listings	123	128	+ 4.1%	173	171	- 1.2%
Pending Sales	77	94	+ 22.1%	100	116	+ 16.0%
Closed Sales	66	74	+ 12.1%	81	97	+ 19.8%
Lowest Sale Price*	\$80,000	\$69,000	- 13.8%	\$80,000	\$69,000	- 13.8%
Median Sales Price*	\$280,000	\$285,000	+ 1.8%	\$280,000	\$285,000	+ 1.8%
Highest Sale Price*	\$965,000	\$740,000	- 23.3%	\$965,000	\$740,000	- 23.3%
Percent of Original List Price Received*	89.4%	93.5%	+ 4.6%	89.4%	92.9%	+ 3.9%
Inventory of Homes for Sale	274	190	- 30.8%	--	--	--
Months Supply of Inventory	11.0	6.7	- 39.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

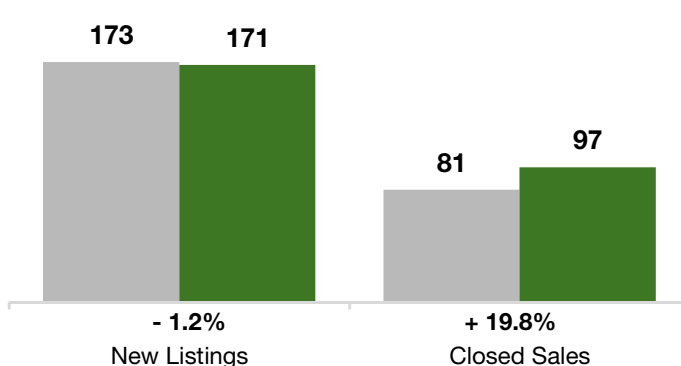
Last 3 Months

■ Thru 4-2014
■ Thru 4-2015



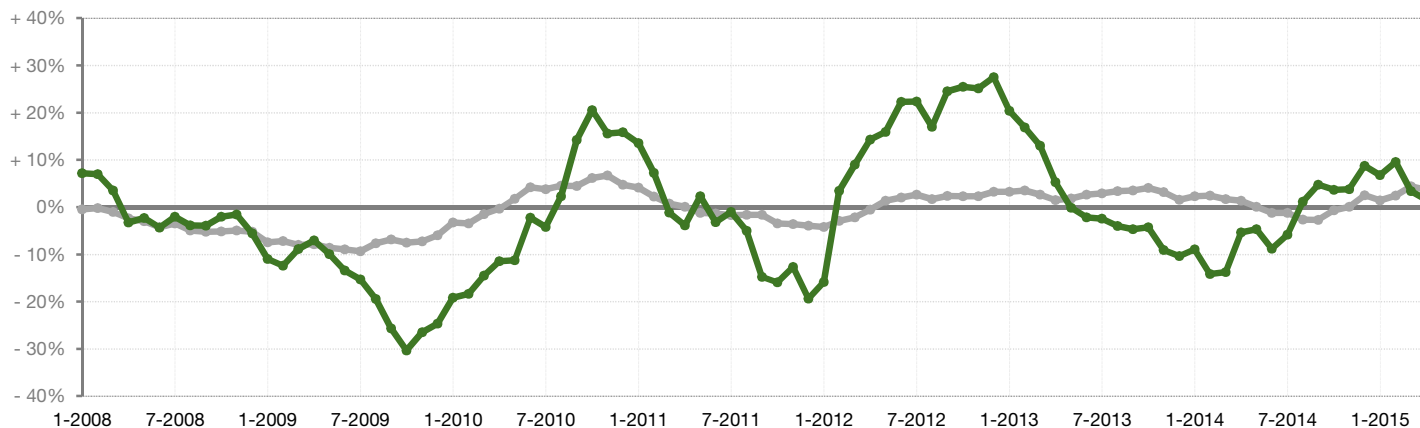
Year to Date

■ Thru 4-2014
■ Thru 4-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of April 14, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.