

# Local Market Update through July 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

**- 5.7%**

Year-Over-Year Change in New Listings

**- 9.4%**

Year-Over-Year Change in Closed Sales

**+ 25.6%**

One-Year Change in Median Sales Price\*

### Last 3 Months

### Year to Date

	Thru 7-2014	Thru 7-2015	+ / -	Thru 7-2014	Thru 7-2015	+ / -
New Listings	157	148	- 5.7%	330	320	- 3.0%
Pending Sales	92	114	+ 23.9%	192	225	+ 17.2%
Closed Sales	85	77	- 9.4%	166	176	+ 6.0%
Lowest Sale Price*	\$72,500	\$117,500	+ 62.1%	\$72,500	\$69,000	- 4.8%
Median Sales Price*	\$258,000	\$324,000	+ 25.6%	\$273,500	\$292,500	+ 6.9%
Highest Sale Price*	\$1,330,000	\$795,000	- 40.2%	\$1,330,000	\$795,000	- 40.2%
Percent of Original List Price Received*	90.9%	94.3%	+ 3.8%	90.2%	93.8%	+ 4.0%
Inventory of Homes for Sale	283	185	- 34.4%	--	--	--
Months Supply of Inventory	10.8	6.4	- 40.7%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

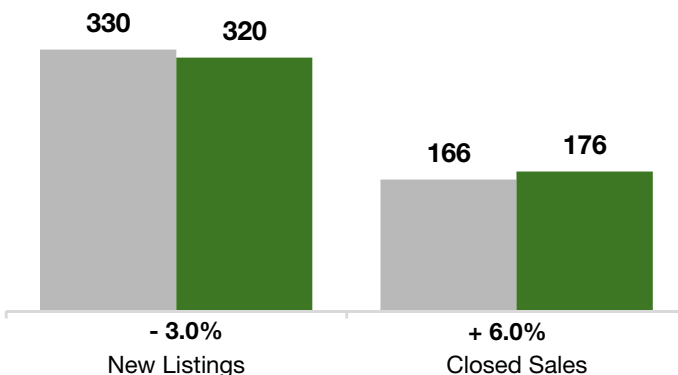
### Last 3 Months

■ Thru 7-2014  
■ Thru 7-2015



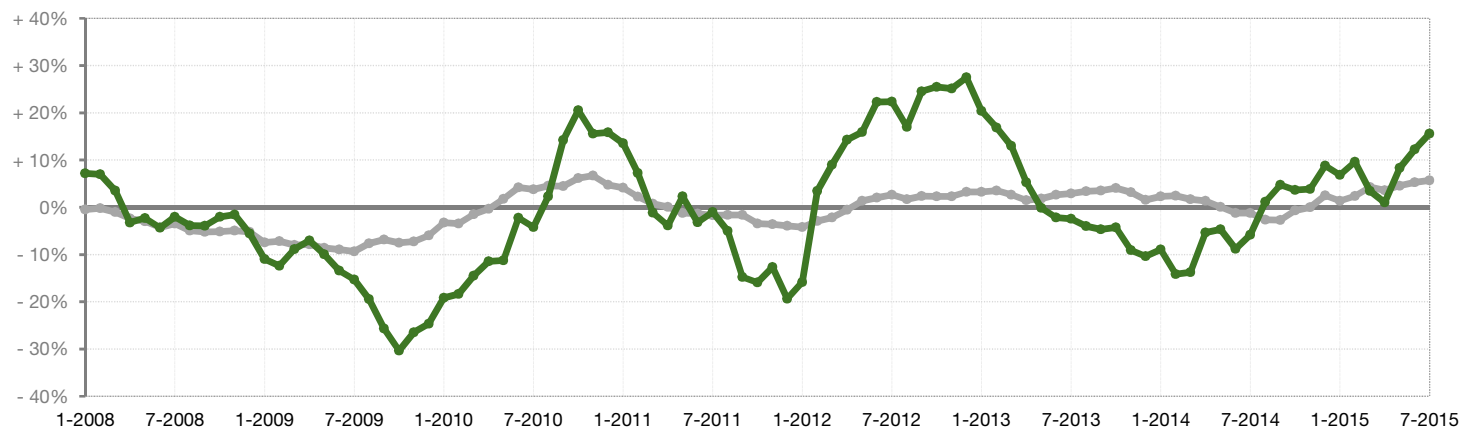
### Year to Date

■ Thru 7-2014  
■ Thru 7-2015



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
Greater St. George —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 3, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.