

Local Market Update through July 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

- 4.0%

Year-Over-Year Change in New Listings

+ 28.4%

Year-Over-Year Change in Closed Sales

+ 11.0%

One-Year Change in Median Sales Price*

Last 3 Months

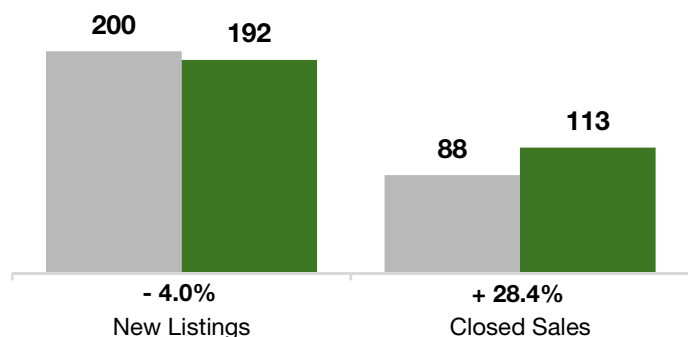
Year to Date

	Thru 7-2014	Thru 7-2015	+ / -	Thru 7-2014	Thru 7-2015	+ / -
New Listings	200	192	- 4.0%	404	435	+ 7.7%
Pending Sales	109	127	+ 16.5%	215	284	+ 32.1%
Closed Sales	88	113	+ 28.4%	188	230	+ 22.3%
Lowest Sale Price*	\$60,000	\$48,000	- 20.0%	\$57,000	\$48,000	- 15.8%
Median Sales Price*	\$283,750	\$315,000	+ 11.0%	\$280,000	\$295,000	+ 5.4%
Highest Sale Price*	\$525,000	\$557,500	+ 6.2%	\$679,000	\$603,000	- 11.2%
Percent of Original List Price Received*	91.2%	90.8%	- 0.4%	91.7%	90.5%	- 1.3%
Inventory of Homes for Sale	389	309	- 20.6%	--	--	--
Months Supply of Inventory	12.7	8.7	- 31.1%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 7-2014
■ Thru 7-2015



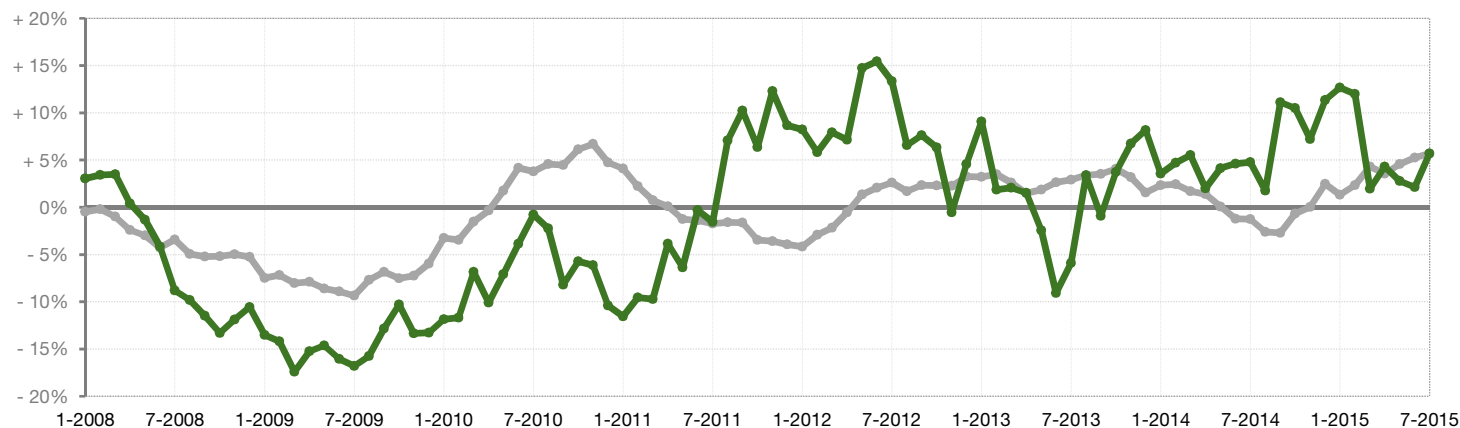
Year to Date

■ Thru 7-2014
■ Thru 7-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
North Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 3, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.