

Local Market Update through August 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

- 3.5%

Year-Over-Year Change in New Listings

- 6.9%

Year-Over-Year Change in Closed Sales

+ 19.8%

One-Year Change in Median Sales Price*

Last 3 Months

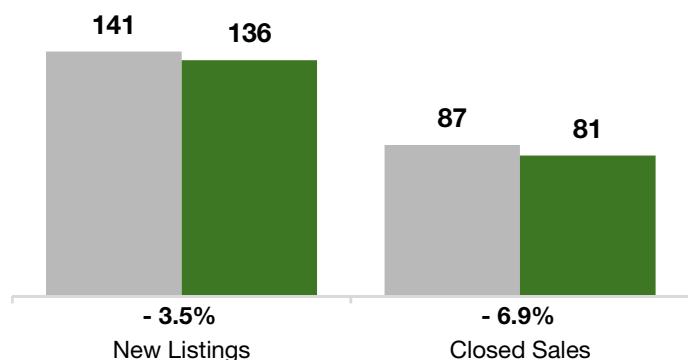
Year to Date

	Last 3 Months			Year to Date		
	Thru 8-2014	Thru 8-2015	+ / -	Thru 8-2014	Thru 8-2015	+ / -
New Listings	141	136	- 3.5%	369	356	- 3.5%
Pending Sales	88	110	+ 25.0%	224	255	+ 13.8%
Closed Sales	87	81	- 6.9%	199	205	+ 3.0%
Lowest Sale Price*	\$72,500	\$70,000	- 3.4%	\$72,500	\$69,000	- 4.8%
Median Sales Price*	\$288,000	\$345,000	+ 19.8%	\$280,000	\$310,000	+ 10.7%
Highest Sale Price*	\$1,330,000	\$750,000	- 43.6%	\$1,330,000	\$795,000	- 40.2%
Percent of Original List Price Received*	91.5%	94.0%	+ 2.8%	90.5%	93.4%	+ 3.3%
Inventory of Homes for Sale	283	182	- 35.8%	--	--	--
Months Supply of Inventory	10.6	6.2	- 41.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

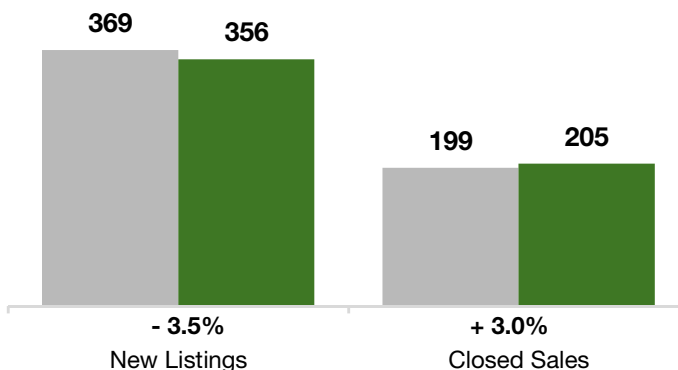
Last 3 Months

■ Thru 8-2014
■ Thru 8-2015



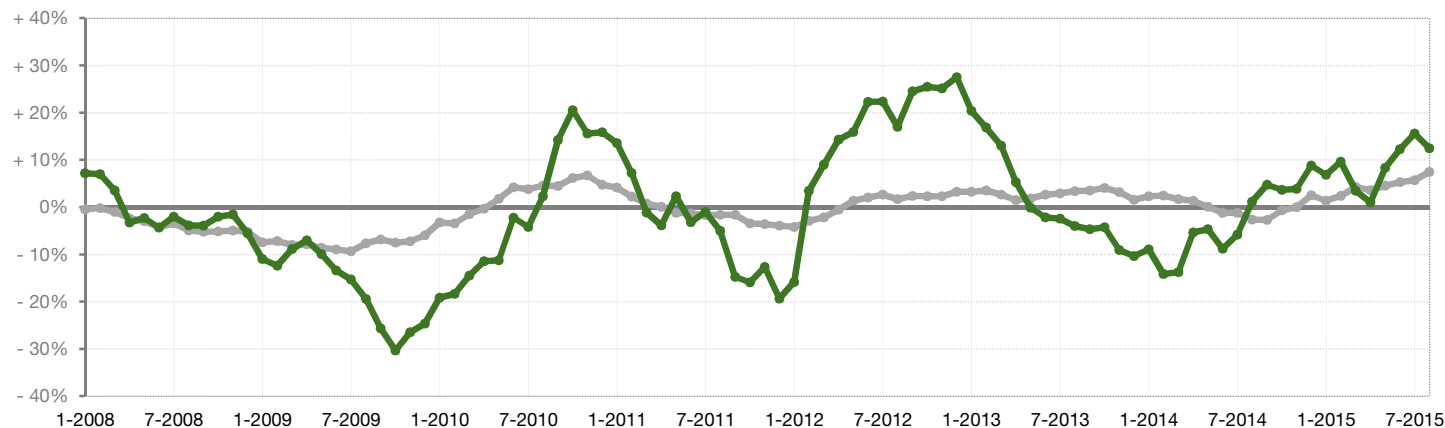
Year to Date

■ Thru 8-2014
■ Thru 8-2015



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
Greater St. George —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 11, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.