

Local Market Update through August 2015

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

- 7.8%

+ 35.7%

+ 17.4%

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price*

Last 3 Months

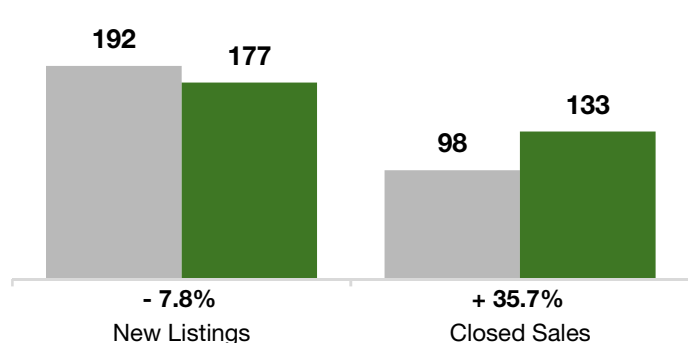
Year to Date

| | Thru 8-2014 | Thru 8-2015 | + / - | Thru 8-2014 | Thru 8-2015 | + / - |
|--|-------------|-------------|---------|-------------|-------------|---------|
| New Listings | 192 | 177 | - 7.8% | 455 | 497 | + 9.2% |
| Pending Sales | 105 | 129 | + 22.9% | 245 | 324 | + 32.2% |
| Closed Sales | 98 | 133 | + 35.7% | 225 | 279 | + 24.0% |
| Lowest Sale Price* | \$60,000 | \$38,000 | - 36.7% | \$57,000 | \$38,000 | - 33.3% |
| Median Sales Price* | \$272,500 | \$320,000 | + 17.4% | \$280,000 | \$299,500 | + 7.0% |
| Highest Sale Price* | \$765,000 | \$640,000 | - 16.3% | \$765,000 | \$640,000 | - 16.3% |
| Percent of Original List Price Received* | 91.3% | 91.0% | - 0.3% | 91.7% | 90.7% | - 1.2% |
| Inventory of Homes for Sale | 399 | 307 | - 23.1% | -- | -- | -- |
| Months Supply of Inventory | 12.9 | 8.6 | - 33.6% | -- | -- | -- |

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

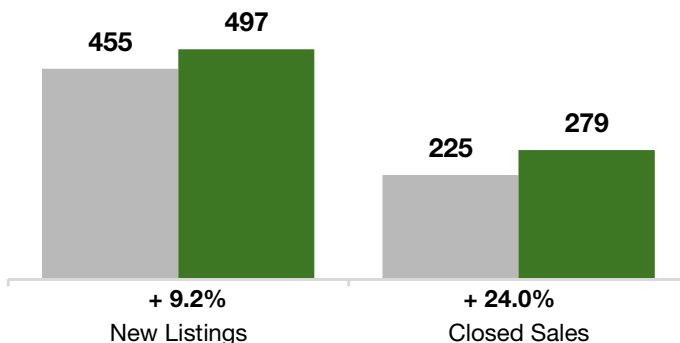
Last 3 Months

■ Thru 8-2014
■ Thru 8-2015

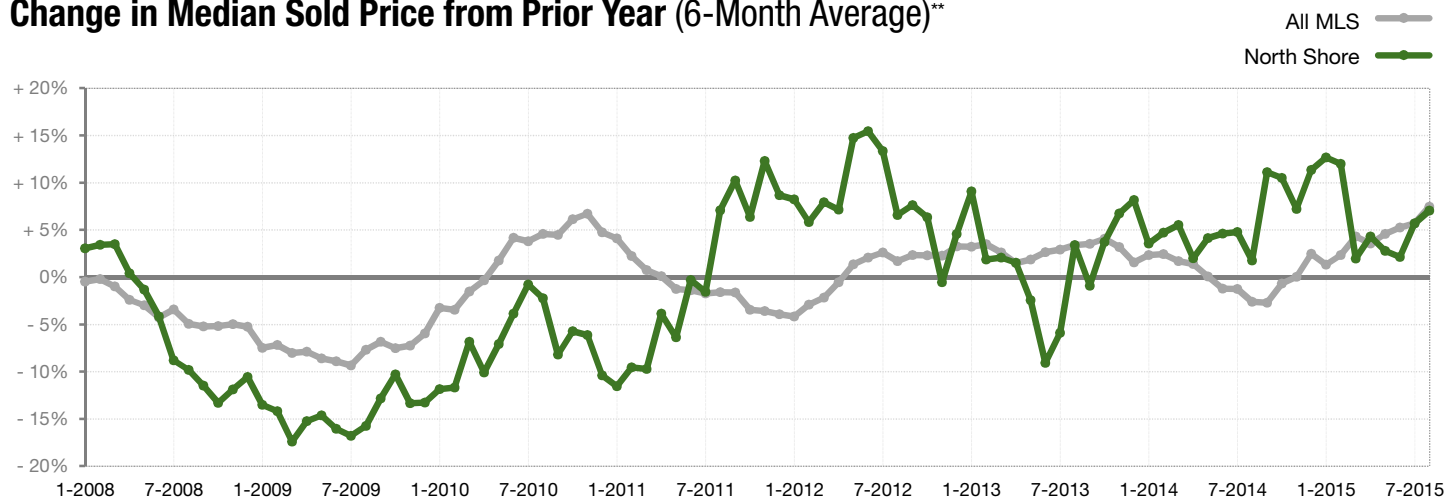


Year to Date

■ Thru 8-2014
■ Thru 8-2015



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 11, 2015. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by 10K Research & Marketing.