

# Local Market Update through January 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

**+ 6.5%**

**- 9.0%**

**0.0%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

### Last 3 Months

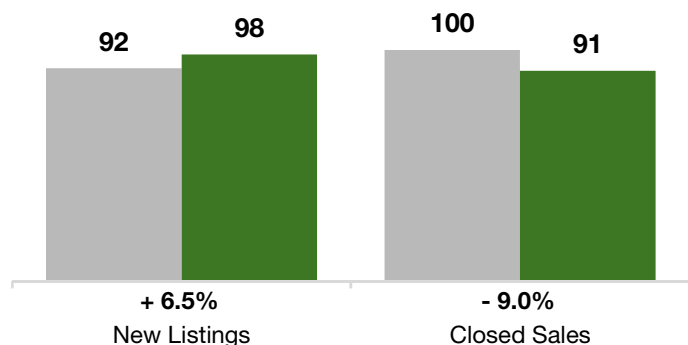
### Year to Date

	Last 3 Months			Year to Date		
	Thru 1-2015	Thru 1-2016	+ / -	Thru 1-2015	Thru 1-2016	+ / -
New Listings	92	98	+ 6.5%	33	36	+ 9.1%
Pending Sales	75	87	+ 16.0%	21	27	+ 28.6%
Closed Sales	100	91	- 9.0%	26	28	+ 7.7%
Lowest Sale Price*	\$120,000	\$100,000	- 16.7%	\$155,000	\$202,000	+ 30.3%
Median Sales Price*	\$420,000	\$420,000	0.0%	\$417,500	\$419,950	+ 0.6%
Highest Sale Price*	\$965,000	\$955,000	- 1.0%	\$825,000	\$750,000	- 9.1%
Percent of Original List Price Received*	92.9%	95.6%	+ 2.9%	94.0%	95.6%	+ 1.6%
Inventory of Homes for Sale	197	153	- 22.5%	--	--	--
Months Supply of Inventory	7.2	4.7	- 34.6%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

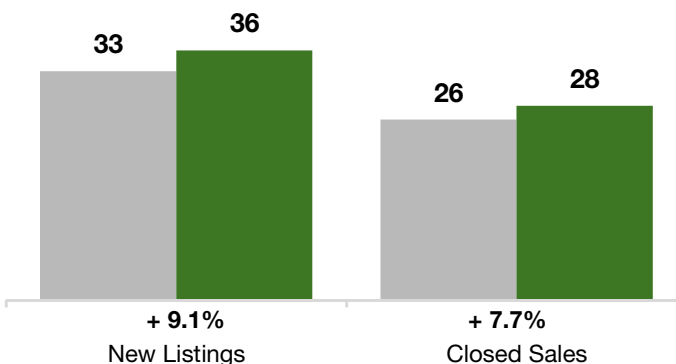
### Last 3 Months

■ Thru 1-2015  
■ Thru 1-2016



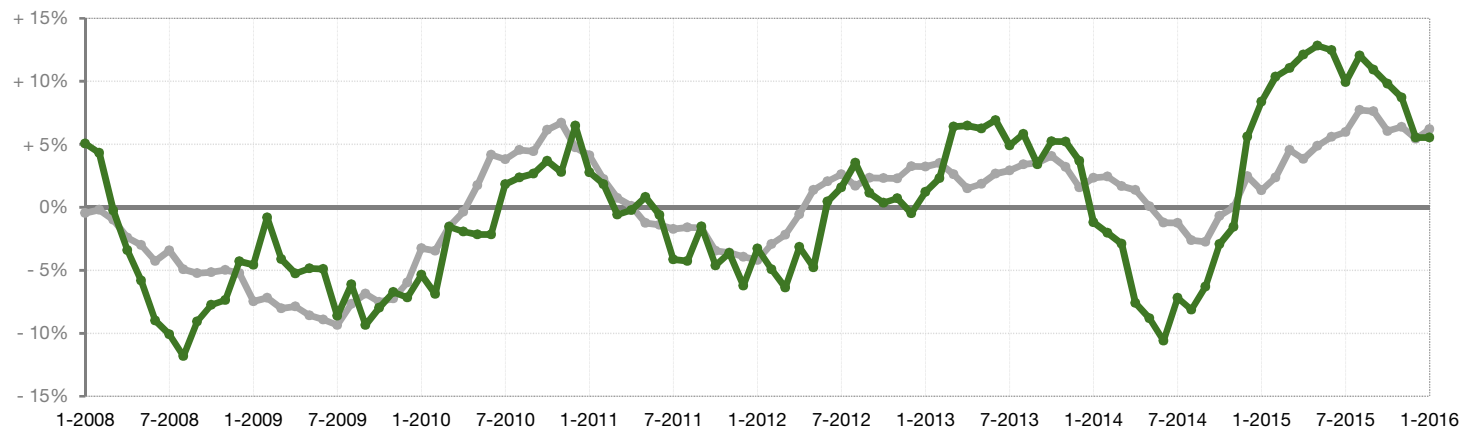
### Year to Date

■ Thru 1-2015  
■ Thru 1-2016



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*

All MLS —  
East Shore —



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by ShowingTime 10K.