

# Local Market Update through January 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



## Greater St. George

Includes data from Ft Wadsworth, Concord, Shore Acres, Rosebank, Clifton, Stapleton, Thomkinsville, St George, Ward Hill, Park Hill and Grymes Hill

**- 8.4%**

**+ 16.3%**

**+ 41.1%**

Year-Over-Year Change in New Listings

Year-Over-Year Change in Closed Sales

One-Year Change in Median Sales Price\*

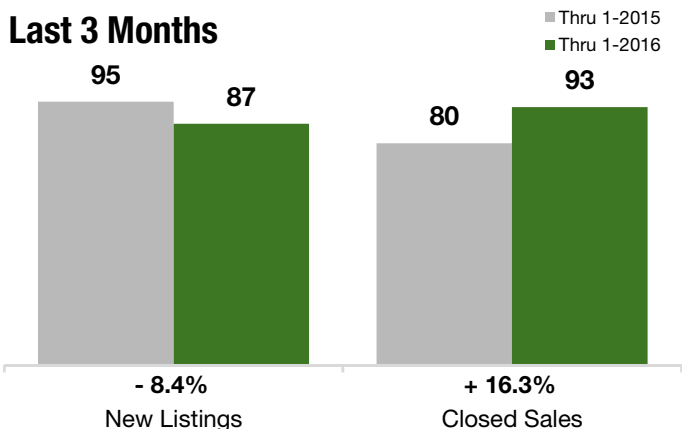
### Last 3 Months

### Year to Date

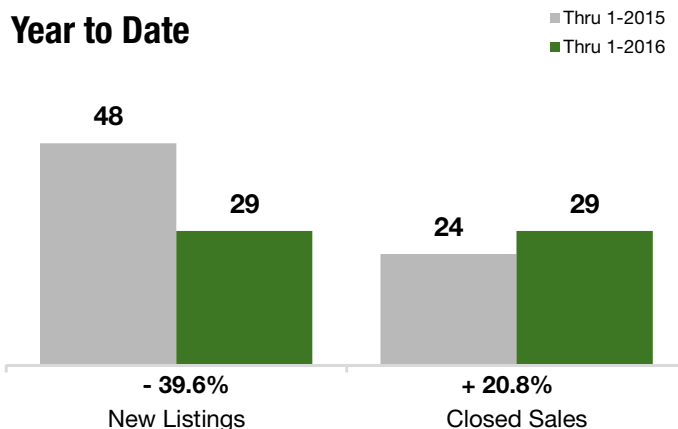
	Thru 1-2015	Thru 1-2016	+ / -	Thru 1-2015	Thru 1-2016	+ / -
New Listings	95	87	- 8.4%	48	29	- 39.6%
Pending Sales	73	92	+ 26.0%	21	26	+ 23.8%
Closed Sales	80	93	+ 16.3%	24	29	+ 20.8%
Lowest Sale Price*	\$71,000	\$75,000	+ 5.6%	\$102,500	\$194,000	+ 89.3%
Median Sales Price*	\$264,000	\$372,500	+ 41.1%	\$286,000	\$385,000	+ 34.6%
Highest Sale Price*	\$805,000	\$809,950	+ 0.6%	\$550,000	\$775,000	+ 40.9%
Percent of Original List Price Received*	92.0%	93.4%	+ 1.6%	91.0%	95.2%	+ 4.7%
Inventory of Homes for Sale	233	132	- 43.3%	--	--	--
Months Supply of Inventory	8.7	4.2	- 52.1%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

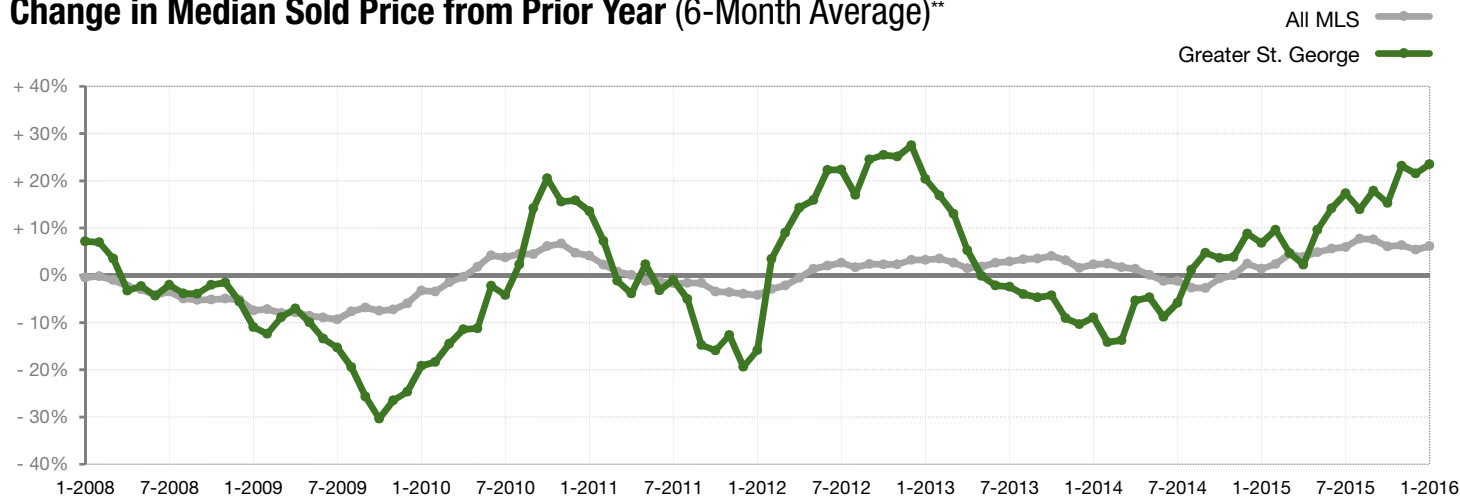
### Last 3 Months



### Year to Date



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by ShowingTime 10K.