

Local Market Update through January 2016

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



South Shore

Includes data from Annadale, South East Annadale, Arden Heights, Rossville, Woodrow, Huguenot, Princess Bay, Pleasant Plains, Charleston, Richmond Valley and Tottenville

+ 8.3%

Year-Over-Year Change in New Listings

+ 25.0%

Year-Over-Year Change in Closed Sales

+ 11.8%

One-Year Change in Median Sales Price*

Last 3 Months

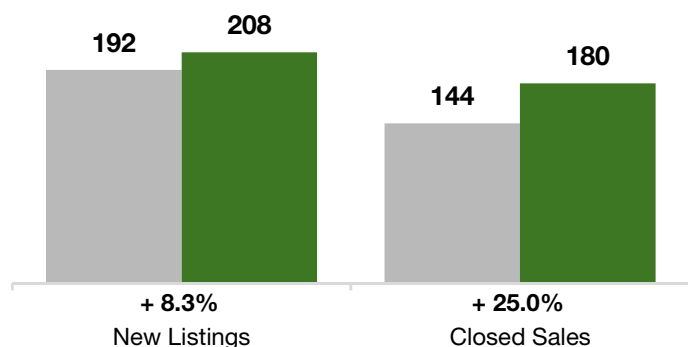
Year to Date

	Thru 1-2015	Thru 1-2016	+ / -	Thru 1-2015	Thru 1-2016	+ / -
New Listings	192	208	+ 8.3%	88	95	+ 8.0%
Pending Sales	120	176	+ 46.7%	34	48	+ 41.2%
Closed Sales	144	180	+ 25.0%	44	46	+ 4.5%
Lowest Sale Price*	\$118,000	\$220,000	+ 86.4%	\$220,000	\$227,000	+ 3.2%
Median Sales Price*	\$425,000	\$475,000	+ 11.8%	\$418,830	\$482,000	+ 15.1%
Highest Sale Price*	\$950,000	\$1,450,000	+ 52.6%	\$905,000	\$1,450,000	+ 60.2%
Percent of Original List Price Received*	93.1%	94.4%	+ 1.5%	91.9%	94.0%	+ 2.3%
Inventory of Homes for Sale	446	322	- 27.7%	--	--	--
Months Supply of Inventory	9.0	4.9	- 45.6%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

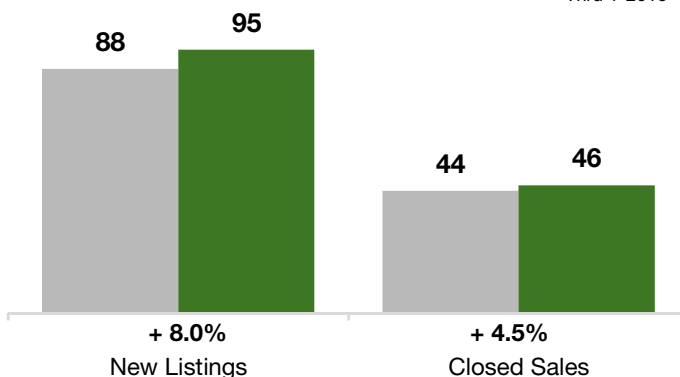
Last 3 Months

■ Thru 1-2015
■ Thru 1-2016



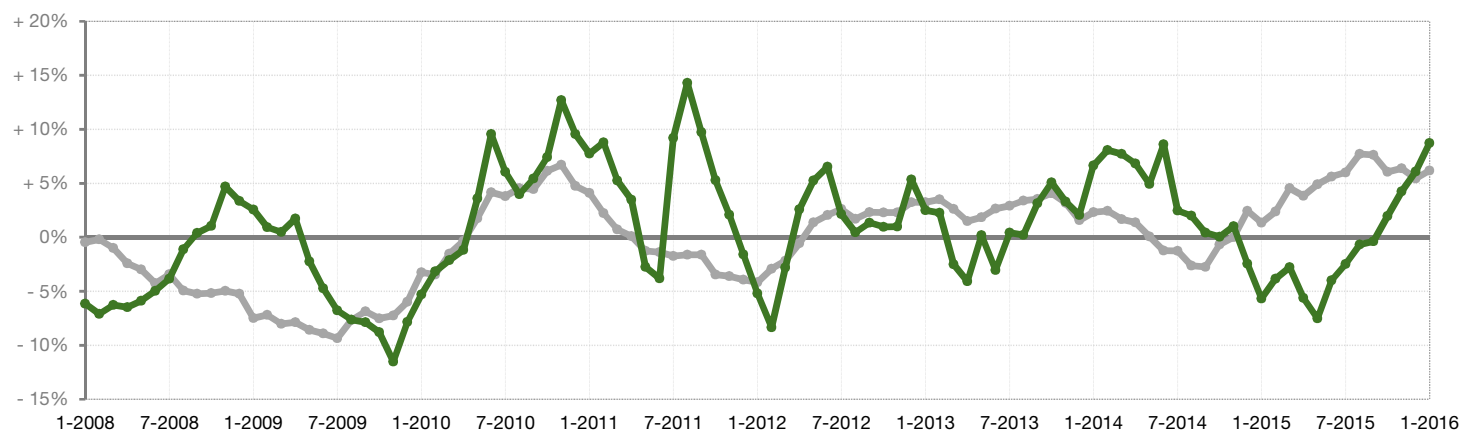
Year to Date

■ Thru 1-2015
■ Thru 1-2016



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS —
South Shore —



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 5, 2016. All data comes from the Staten Island Multiple Listing Service, Inc. Powered by ShowingTime 10K.