

Local Market Update through June 2017

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



Heartland

Includes data from Willowbrook, Manor Heights, Bulls Head, New Springville, Heartland Village, Travis and Latourette

+ 5.5%

Year-Over-Year Change in New Listings

- 3.5%

Year-Over-Year Change in Closed Sales

+ 7.1%

One-Year Change in Median Sales Price*

Last 3 Months

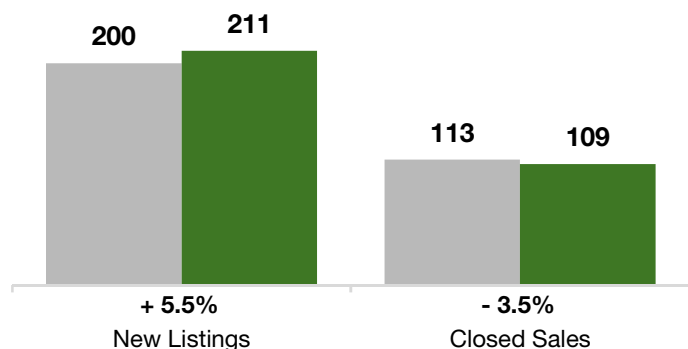
Year to Date

	Thru 6-2016	Thru 6-2017	+ / -	Thru 6-2016	Thru 6-2017	+ / -
New Listings	200	211	+ 5.5%	339	371	+ 9.4%
Pending Sales	164	156	- 4.9%	279	258	- 7.5%
Closed Sales	113	109	- 3.5%	232	227	- 2.2%
Lowest Sale Price*	\$112,000	\$215,000	+ 92.0%	\$107,000	\$120,000	+ 12.1%
Median Sales Price*	\$425,000	\$455,000	+ 7.1%	\$406,000	\$475,000	+ 17.0%
Highest Sale Price*	\$750,000	\$820,000	+ 9.3%	\$1,144,500	\$865,000	- 24.4%
Percent of Original List Price Received*	95.2%	98.6%	+ 3.6%	95.1%	98.5%	+ 3.6%
Inventory of Homes for Sale	163	125	- 23.1%	--	--	--
Months Supply of Inventory	3.7	2.8	- 24.0%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 6-2016
■ Thru 6-2017



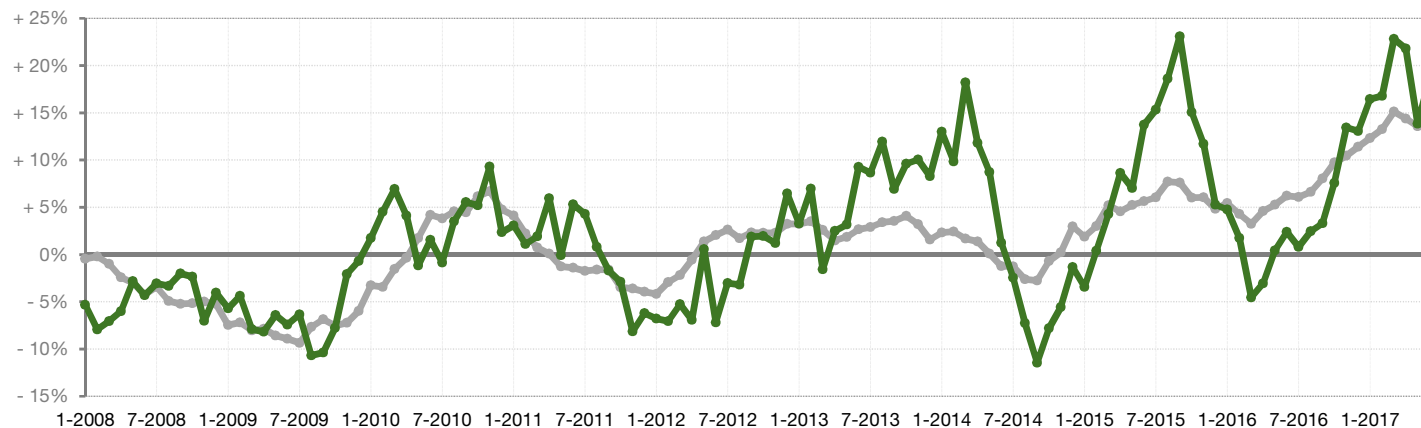
Year to Date

■ Thru 6-2016
■ Thru 6-2017



Change in Median Sold Price from Prior Year (6-Month Average)**

— All MLS
— Heartland



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 5, 2017. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2017 ShowingTime.